

OFFICE OF SMALL BUSINESS REGINA DICK-ENDRIZZI, DIRECTOR

Legacy Business Registry Staff Report

HEARING DATE JUNE 11, 2018

THE ANIMAL COMPANY

Application No.: LBR-2017-18-039
Business Name: The Animal Company
Business Address: 1307 Castro Street

District: District 8

Applicant: Rick and Ellen French, Owners

Nomination Date: April 28, 2018

Nominated By: Supervisor Jeff Sheehy

Staff Contact: Richard Kurylo

legacybusiness@sfgov.org

BUSINESS DESCRIPTION

The Animal Company is a 42-year-old small, neighborhood pet store located in Noe Valley. The store was founded by Gary Thompson and Victor Biancholli. In the beginning, The Animal Company was a full line pet store. They sold tropical fish and birds along with the products to maintain these animals.

Rick and Ellen French have been in the pet industry for over 40 years. Rick worked for a manufacturer and a distributor before becoming a retailer. Ellen began her career in Berkeley where she started Your Basic Bird in 1974 (still extant). They also owned Grand Central Aquarium and Bird in Oakland, but were forced to close in 1991 after the Loma Prieta earthquake and East Bay Hills Fire. Rick returned to the distribution business and Ellen dedicated her time to expanding her bird breeding program and raising two children. They housed over 50 pairs of different varieties of parrots on their property in the Oakland Hills and sold them to Bay Area pet stores. Gary at The Animal Company became one of Ellen's biggest clients.

In 2001, after 25 years and the passing of Victor, Gary Thompson offered Rick and Ellen the opportunity to buy The Animal Company, which they did. Having been in the pet business for many years, they looked forward to molding the store to fit their own vision while maintaining the original character. It was decided to put the emphasis on what they knew best: exotic birds. The hobby of keeping tropical fish began to wane, and they eventually stopped selling fish. The exotic bird and pet supply space became dominant. The Animal Company also carries a large variety of supplies for all the dogs and cats in Noe Valley and the surrounding neighborhoods. After 35 years at the original location, The Animal Company moved two blocks down the street to 1307 Castro Street at 24th Street in the heart of Noe Valley.

CRITERION 1: Has the applicant operated in San Francisco for 30 or more years, with no break in San Francisco operations exceeding two years?

Yes, the applicant has operated in San Francisco for 30 or more years, with no break in San Francisco operations exceeding two years:





CITY AND COUNTY OF SAN FRANCISCO MARK FARRELL, MAYOR

OFFICE OF SMALL BUSINESS REGINA DICK-ENDRIZZI, DIRECTOR

4298 24th Street from 1976 to 2011 (35 years) 1307 Castro Street from 2011 to Present (7 years)

CRITERION 2: Has the applicant contributed to the neighborhood's history and/or the identity of a particular neighborhood or community?

Yes, the applicant has contributed to the Noe Valley neighborhood's history and identity.

The Historic Preservation Commission recommended the applicant as qualifying, noting the following ways the applicant contributed to the neighborhood's history and/or the identity of a particular neighborhood or community:

- The Animal Company is associated with aviculture.
- The Animal Company has contributed to the history and identity of San Francisco by serving as a pet store specializing in the sale of birds.
- The building at 1305-1307 Castro Street is identified by the Planning Department as Category A ("Historic Resource Present") with regard to the California Environmental Quality Act. It is located within the Eligible 24th Street Commercial Corridor Historic District. The 24th Street historic district is known for its early history as the commercial corridor for the Noe Valley streetcar suburb. Generally the 24th Street historic district features a range of one- to three-story buildings that have ground floor commercial storefronts that were constructed either originally as part of the building, or were later alterations made to residential buildings. As the street became more and more commercialized, early residences were modified to accommodate a retail space on the ground floor. Contributors to the historic district are mixed residential and commercial buildings constructed sometime between the 1880s, when the first residential properties were constructed along 24th Street, up until the 1920s, representing the last significant commercial infill along the street. The historic district contains a wide variety of popular architectural styles from the turn of the twentieth century including, Victorian, Queen Anne, Edwardian and Period Revival.
- The business has been cited in the following publications:
 - The Animal Company was featured in the Los Angeles Times in 2010 regarding the store's opposition to a proposed ban by city officials on sales of almost all pets, including birds, hamsters, rats and other small mammals. The proposed ban ran into extensive opposition from a number of pet stores and animal lovers, and was never passed.
 - In 2016, The Animal Company was listed as #4 by Time Out in a list of the top 10 best pet stores in San Francisco.

CRITERION 3: Is the applicant committed to maintaining the physical features or traditions that define the business, including craft, culinary, or art forms?

Yes, The Animal Company is committed to maintaining the physical features and traditions that define the organization.

HISTORIC PRESERVATION COMMISSION RECOMMENDATION

The Historic Preservation Commission recommends that the Animal Company qualifies for the Legacy Business Registry under Administrative Code Section 2A.242(b)(2) and recommends safeguarding of the below listed physical features and traditions.





CITY AND COUNTY OF SAN FRANCISCO MARK FARRELL, MAYOR

OFFICE OF SMALL BUSINESS REGINA DICK-ENDRIZZI, DIRECTOR

Physical Features or Traditions that Define the Business:

- Large selection of food and supplies for all kinds of pets.
- Highly-trained employees.
- Low-cost grooming services.
- Low-cost DNA gender analysis service.
- Stained glass window of birds made from a local artist.
- Pictures of tropical birds on the walls.
- Original wood tongue and groove flooring.

CORE PHYSICAL FEATURE OR TRADITION THAT DEFINES THE BUSINESS

Following is the core physical feature or tradition that defines the business that would be required for maintenance of the business on the Legacy Business Registry.

Pet store.

STAFF RECOMMENDATION

Staff recommends that the San Francisco Small Business Commission include the Animal Company currently located at 1307 Castro Street in the Legacy Business Registry as a Legacy Business under Administrative Code Section 2A.242.

Richard Kurylo, Program Manager Legacy Business Program







OFFICE OF SMALL BUSINESS REGINA DICK-ENDRIZZI, DIRECTOR

Small Business Commission Draft Resolution

HEARING DATE JUNE 11, 2018

THE ANIMAL COMPANY

LEGACY BUSINESS REGISTRY RESOLUTION NO.

Application No.: LBR-2017-18-039
Business Name: The Animal Company
Business Address: 1307 Castro Street

District: District 8

Applicant: Rick and Ellen French, Owners

Nomination Date: April 28, 2018

Nominated By: Supervisor Jeff Sheehy

Staff Contact: Richard Kurylo

legacybusiness@sfgov.org

ADOPTING FINDINGS APPROVING THE LEGACY BUSINESS REGISTRY APPLICATION FOR THE ANIMAL COMPANY, CURRENTLY LOCATED AT 1307 CASTRO STREET.

WHEREAS, in accordance with Administrative Code Section 2A.242, the Office of Small Business maintains a registry of Legacy Businesses in San Francisco (the "Registry") to recognize that longstanding, community-serving businesses can be valuable cultural assets of the City and to be a tool for providing educational and promotional assistance to Legacy Businesses to encourage their continued viability and success; and

WHEREAS, the subject business has operated in San Francisco for 30 or more years, with no break in San Francisco operations exceeding two years; or

WHEREAS, the subject business has operated in San Francisco for more than 20 years but less than 30 years, has had no break in San Francisco operations exceeding two years, has significantly contributed to the history or identity of a particular neighborhood or community and, if not included in the Registry, faces a significant risk of displacement; and

WHEREAS, the subject business has contributed to the neighborhood's history and identity; and

WHEREAS, the subject business is committed to maintaining the physical features and traditions that define the business; and

WHEREAS, at a duly noticed public hearing held on June 11, 2018, the San Francisco Small Business Commission reviewed documents and correspondence, and heard oral testimony on the Legacy Business Registry application; therefore





OFFICE OF SMALL BUSINESS REGINA DICK-ENDRIZZI, DIRECTOR

BE IT RESOLVED that the Small Business Commission hereby includes the Animal Company in the Legacy Business Registry as a Legacy Business under Administrative Code Section 2A.242.

BE IT FURTHER RESOLVED that the Small Business Commission recommends safeguarding the below listed physical features and traditions at the Animal Company:

Physical Features or Traditions that Define the Business:

- Large selection of food and supplies for all kinds of pets.
- · Highly-trained employees.
- Low-cost grooming services.
- Low-cost DNA gender analysis service.
- Stained glass window of birds made from a local artist.
- Pictures of tropical birds on the walls.
- Original wood tongue and groove flooring.

BE IT FURTHER RESOLVED that the Small Business Commission requires maintenance of the below listed core physical feature or tradition to maintain the Animal Company on the Legacy Business Registry:

• Pet store.

I hereby certify that the foregoing Res June 11, 2018.	olution was ADOPTED by the Small Business Commission or
	Regina Dick-Endrizzi Director
RESOLUTION NO.	
Ayes – Nays – Abstained – Absent –	







OFFICE OF SMALL BUSINESS REGINA DICK-ENDRIZZI, DIRECTOR

Legacy Business

Richard Kurylo

Manager, Legacy Business Program

Application Review Business Registry Sheet

Application No.:	LBR-2017-18-039	
Business Name:	The Animal Company	
Business Address:	1307 Castro Street	
District:	District 8	
Applicant:	Rick and Ellen French, Owners	
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Nomination Date:	April 28, 2018	
Nominated By:	Supervisor Jeff Sheehy	
	applicant has operated in San Francisco for 30 or more years, with no perations exceeding two years?XYes	
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NOTES: NA		
DELIVERY DATE TO HP	PC: May 9, 2018	



Member, Board of Supervisors District 8



City and County of San Francisco

JEFF SHEEHY

April 28th, 2018

Re: Nomination of The Animal Company

Dear Director Regina Dick Endrizzi:

I'm writing to nominate **The Animal Company** for the Legacy Business Registry. Since 1976, The Animal Company has served animal lovers from all over the Bay Area and has been a hallmark in the Noe Valley community. Rick and Ellen French are the owners of The Animal Company, making them the oldest operating pet store in the City and County of San Francisco.

I strongly believe this business would benefit greatly from being a part of San Francisco's Legacy Business Registry, and I thank you for your consideration.

Sincerely,

Jeff Sheehy

Member, San Francisco Board of Supervisors

Section One:

Business / Applicant Information. Provide the following information:

- The name, mailing address, and other contact information of the business;
- The name of the person who owns the business. For businesses with multiple owners, identify the person(s) with the highest ownership stake in the business;
- The name, title, and contact information of the applicant;
- The business's San Francisco Business Account Number and entity number with the Secretary of State, if applicable.

THE ANIMAL COMPANY				
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TELEPHONE:				
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DATE OF NOM	INATION:			
	TELEPHONE: (4157 64 EMAIL: THEANIN YELP F THEEPHONE (510) 33 EMAIL: FRENCH			

Section Two:

Business Location(s).

List the business address of the original San Francisco location, the start date of business, and the dates of operation at the original location. Check the box indicating whether the original location of the business in San Francisco is the founding location of the business. If the business moved from its original location and has had additional addresses in San Francisco, identify all other addresses and the dates of operation at each address. For businesses with more than one location, list the additional locations in section three of the narrative.

ORIGINAL SAN FRANCISCO ADDRESS:	ZIP CODE:	START DATE OF BUSINESS	
429824th ST.	94114	JANUARY 1976	
IS THIS LOCATION THE FOUNDING LOCATION OF THE BUSINESS?	DATES OF OPERATION AT THIS LOCATON		
☐ No 🛣 Yes	1976-2011		
OTHER ADDRESSES (if applicable):	ZIP CODE:	DATES OF OPERATION	
1307 CASTROST,	94114	Start: JULY-2011	
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Section Three:

Disclosure Statement.

San Francisco Taxes, Business Registration, Licenses, Labor Laws and Public Information Release.

This section is verification that all San Francisco taxes, business registration, and licenses are current and complete, and there are no current violations of San Francisco labor laws. This information will be verified and a business deemed not current in with all San Francisco taxes, business registration, and licenses, or has current violations of San Francisco labor laws, will not be eligible to apply for the Business Assistance Grant.

In addition, we are required to inform you that all information provided in the application will become subject to disclosure under the California Public Records Act.

Please read the following statements and check each to indicate that you agree with the statement. Then sign below in the space provided. I am authorized to submit this application on behalf of the business. I attest that the business is current on all of its San Francisco tax obligations. attest that the business's business registration and any applicable regulatory license(s) I attest that the Office of Labor Standards and Enforcement (OLSE) has not determined that the business is currently in violation of any of the City's labor laws, and that the business does not owe any outstanding penalties or payments ordered by the OLSE. 🛛 I understand that documents submitted with this application may be made available to the public for inspection and copying pursuant to the California Public Records Act and San Francisco Sunshine Ordinance. oxtimes I hereby acknowledge and authorize that all photographs and images submitted as part of the application may be used by the City without compensation. I understand that the Small Business Commission may revoke the placement of the business on the Registry if it finds that the business no longer qualifies, and that placement on the Registry does not entitle the business to a grant of City funds.

Name (Print):

Date:

Signature:

THE ANIMAL COMPANY Section 4: Written Historical Narrative

CRITERION 1

a. Provide a short history of the business from the date the business opened in San Francisco to the present day, including the ownership history. For businesses with multiple locations, include the history of the original location in San Francisco (including whether it was the business's founding and or headquartered location) and the opening dates and locations of all other locations.

The Animal Company first opened in 1976 as a small neighborhood pet store providing pets and supplies to the Noe Valley community. Two business partners from the competitive men's fashion industry, Gary Thompson and Victor Biancholli, decided to make a career change based on their love of animals. They opened The Animal Company in a small space at 4298 24th street at the corner of Douglas and 24th streets. A pet store in Noe Valley was a perfect fit for the neighborhood.

In the beginning, The Animal Company was a full line pet store. They sold tropical fish and birds along with the products to maintain these animals. Their commitment to the well-being of each pet sold was always present.

The little neighborhood pet store on the corner didn't change much in its first 25 years. It served the community and became a familiar fixture in Noe Valley. In those years, the store built a reputation of good service and high-quality products. Rick French was one of the first sales reps to call on Gary and Victor. He made weekly visits to write orders to refill the shelves with product. Early on, a connection was established.

Rick and Ellen French have been in the pet industry for over 40 years. Rick worked for a manufacturer and a distributor before becoming a retailer. Ellen began her career in Berkeley where she started Your Basic Bird in 1974. The store still exists today. After selling Your Basic Bird, they opened a successful tropical fish and bird store in Oakland called Grand Central Aquarium and Bird on Grand Avenue. They outgrew that space and moved to a much larger space on Piedmont Avenue. After the disastrous Loma Prieta earthquake in 1989 followed by the East Bay Hills Fire in 1991, the store was forced to close. Rick returned to the distribution business and was the top salesperson for Central Garden and Pet in Northern California. During that period, Ellen dedicated her time to expanding her bird breeding program and raising two children. They housed over 50 pairs of different varieties of parrots on their property in the Oakland Hills. Ellen would hand raise the babies and sell them to Bay Area pet stores. Gary at The Animal Company became one of Ellen's biggest clients. The connection came full circle.

In 2001, after 25 years and the passing of Victor, Gary Thompson felt it was time to pass the torch. Rick and Ellen were offered the opportunity to buy The Animal Company and they went for it. Having been in the pet business for many years, they looked forward to molding the store

to fit their own vision while maintaining the original character. It was decided to put the emphasis on what they knew best: exotic birds. The hobby of keeping tropical fish began to wane, and they eventually stopped selling fish. The exotic bird and pet supply space became dominant. Everything else about the store remained the same. It was the perfect mix.

As time went on, the business climate began to change. Competition was no longer another small store across town, it was the "big box" retailers. Soon after, the Internet became the biggest challenge to mom-and-pop shops like The Animal Company. We needed a better exposure. After 35 years at the original location, The Animal Company moved two blocks down the street to 1307 Castro Street at 24th Street in the heart of Noe Valley. The new space has tall ceilings and a bright atmosphere.

The Animal Company today specializes in birds, high-quality pet products and excellent customer service. This has become the store's niche. Back in the 1970s, there were many stores where one could purchase an exotic bird. The story is quite different today. As bird breeders got older and started to retire, the supply of exotic birds dwindled significantly. Because we had our own breeding program in place, we had more access to birds than practically anyone else. Today, we are one of just a few stores that sell birds. As such, people travel from all over the state as well as Oregon and Nevada to purchase birds from us.

Aviculture promotes the domestic breeding of exotic and endangered species. Even before 1992 and the ban of imported birds, Ellen and Rick were advocates of domestic breeding. Even when birds were imported legally, there was a great deal of inhumane treatment and many died in transit. This was justified by the importers by the tremendous profits they were able to make on the remaining birds. For that reason and many others, we were very happy when the importation was banded. Unfortunately, that increased the amount of smuggling. Bird smugglers, by their very nature, are horrible individuals, motivated by a quick buck who brought the birds in with reckless disregard for their comfort or safety. Thankfully, that seems to be greatly diminished at this time.

Deforestation and human encroachment destroyed many natural habitats for birds. Responsible domestic breeding helps to repopulate those species that are threatened in their habitat. In several cases, there are birds such as the Great Green Macaw and Cuban Parrots that are more plentiful domestically than in their native land. Most of our original breeding stock came from older untamed birds that were imported and too wild to ever make good pets. Domestic breeding gave these birds a good life in a clean facility and the ability to procreate and provide enthusiastic aviculturists with good companions.

We are bird lovers. We are breeders and rescuers of birds. Because birds live many years, sometimes situations arise that force the owners to relinquish them. We have always helped the owners of these birds find a new home. All of our birds are domestically bred and hand raised. As such, the birds are healthy and friendly and make wonderful companions. We take pride in helping families choose the right pet bird for them.

The Animal Company also carries a large variety of supplies for all the dogs and cats in Noe Valley and the surrounding neighborhoods. For decades, consumers purchased products for their pets in a feed or grocery store. With the advancement of nutritional needs for pets, higher quality premium pet foods became more readily available to the public. The website petfoodadvisor.com gives an independent analysis of hundreds of dog and cat foods. They also have notifications of any recalls. This is an invaluable resource that The Animal Company uses to ensure it sells only the best products available.

While catering to the needs of all the dogs and cats in the neighborhood has always been a big part of the business, The Animal Company has never sold dogs or cats. Interested buyers are referred to local shelters, the SPCA, Milo Foundation, Grateful Dog Rescue and Rocket Dog Rescue.

The Animal Company is the little neighborhood store that has prospered for nearly 44 years. The core values of caring, kindness and good old-fashioned customer service still remain.

b. Describe any circumstances that required the business to cease operations in San Francisco for more than six months?

The Animal Company has been in continuous operation since it first opened for business in 1976.

c. Is the business a family-owned business? If so, give the generational history of the business.

A family-owned business may be defined as any business in which two or more family members are involved and the majority of ownership or control lies within a family. By that definition, The Animal Company did not begin as a family-owned business, but developed into one when it was purchased by Rick and Ellen French.

d. Describe the ownership history when the business ownership is not the original owner or a family-owned business.

The ownership history of the Animal Company is as follows:

1976 to 2001: Gary Thompson and Victor Biancoulli

2001 to Present: Rick and Ellen French

e. When the current ownership is not the original owner and has owned the business for less than 30 years, the applicant will need to provide documentation of the existence of the business prior to current ownership to verify it has been in operation for 30+ years. Please use the list of supplemental documents and/or materials as a guide to help demonstrate the existence of the business prior to current ownership.

Documentation demonstrating the existence of the business for 30+ years is provided in the Legacy application.

f. Note any other special features of the business location, such as, if the property associated with the business is listed on a local, state, or federal historic resources registry.

The building at 1305-1307 Castro Street is identified by the Planning Department as Category A ("Historic Resource Present") with regard to the California Environmental Quality Act. It is located within the Eligible 24th Street Commercial Corridor Historic District. The 24th Street historic district is known for its early history as the commercial corridor for the Noe Valley streetcar suburb. Generally the 24th Street historic district features a range of one to three story buildings that have ground floor commercial storefronts that were constructed either originally as part of the building, or were later alterations made to residential buildings. As the street became more and more commercialized, early residences were modified to accommodate a retail space on the ground floor. Contributors to the historic district are mixed residential and commercial buildings constructed sometime between the 1880s, when the first residential properties were constructed along 24th Street, up until the 1920s, representing the last significant commercial infill along the street. The historic district contains a wide variety of popular architectural styles from the turn of the twentieth century including, Victorian, Queen Anne, Edwardian and Period Revival.

CRITERION 2

a. Describe the business's contribution to the history and/or identity of the neighborhood, community or San Francisco.

The Animal Company offers a variety of exotic birds. They are lovingly raised with the healthiest diets in a clean and conscientiously maintained environment. Socialization of the birds is very important part of their upbringing. Because we offer healthy, well cared for birds, many people travel great distances to come to The Animal Company. When you walk into our store it is warm and inviting and a place where people like to hang out. Throughout the day, moms and dads bring in their little ones to see the birds. School trips are planned during the year so that students can come and ask questions about the birds. Some of the older students come in after school and on weekends to hold and socialize the birds. It is a great experience for everyone. Small independent stores like ours are the heart of San Francisco and we are proud to be part of that legacy.

b. Is the business (or has been) associated with significant events in the neighborhood, the city, or the business industry?

We are members of the Noe Valley Merchants and Professional Association. We were awarded a Certificate of Honor from that association several years ago. We take part in Small Business Week every May, and holiday lighting of the storefront adds to the festive atmosphere in Noe Valley. Also, in December, Rick becomes" Santa Rick." A professional photographer takes

pictures of families with their pets. It is great fun for everyone. These photos are given as a "thank you" to our clients. Included in the Legacy application are some of these pictures.

c. Has the business ever been referenced in an historical context? Such as in a business trade publication, media, or historical documents?

The Animal Company was featured in the Los Angeles Times in 2010 regarding the store's opposition to a proposed ban by city officials on sales of almost all pets, including birds, hamsters, rats and other small mammals. The proposed ban ran into extensive opposition from a number of pet stores and animal lovers, and was never passed.

In 2016, The Animal Company was listed as #4 by Time Out in a list of the top 10 best pet stores in San Francisco.

d. Is the business associated with a significant or historical person?

The Animal Company is not associated with a significant or historical person.

e. How does the business demonstrate its commitment to the community?

During the summers, we hire teenagers, often the children of our customers. Last summer we had two young women, each 16 years old, who worked for us for several months. One of them, Cassy, was here the summer before as well. Additionally, on Fridays we have a young man, Ben, who volunteers his time by holding the birds. We have retired people who come in the store to play with the birds. One woman, Barbara Colten, comes in at least 5 days a week for several hours at a time. She says that it is the best part of her day. She has been doing this for two years.

Whenever there is an auction or other fund-raising event, The Animal Company always participates. We donate every year to St. Phillips School and Alvarado schools. We also donate food and supplies to Rocket Dog Rescue on a regular basis. The Animal Company is a donation center for Pets for The Homeless. This organization helps the homeless with food and supplies. Pets are Wonderful Support (PAWS) has been a partner for over 20 years with The Animal Company, helping the less fortunate care for their pets.

f. Provide a description of the community the business serves.

We have very loyal customers who have been coming for many years that live in Noe Valley. They stop by to pick up their weekly dog and cat supplies and to say hello. My employees are well liked in the neighborhood and have made customers feel welcome. Not a week goes by when people don't comment on how kind our employees are and how knowledgeable they are. All are trained to help customers with the needs of their pets. Over the years, we have forged friendships that I hope will last a lifetime. We are the oldest pet store in San Francisco. Because we are one of the only shops in northern California that specializes in a variety of birds, people

come from all over San Francisco, the East Bay and Contra Costa County, Marin County, South City, San Jose, Campbell, and as far south as Fresno and Bakersfield. Most of the people come from recommendations from their friends and others from our 5-star Yelp reviews.

g. Is the business associated with a culturally significant building/structure/site/object/interior?

The building at 1305-1307 Castro Street is a Category A building ("Historic Resource Present").

h. How would the community be diminished if the business were to be sold, relocated, shut down, etc.?

There is a pet store chain, The Healthy Spot, trying to come into Noe Valley from Southern California. They are reputed to be predatory in nature and take over neighborhoods and absorb other people's customers. We have been fighting this battle for 6 months. On June 21, 2018, there will be a hearing before the Planning Commission to determine if they are granted a conditional use permit to open in Noe Valley. While we always knew that our customers were fond of us, this threat to our well-being has made us realize just how loyal these people are. We have collected approximately 3,000 signatures and 400 letters that we have given to the Planning Commission in support of our store and against chain from coming in. Our customers have told us that they would be devastated if we were to lose our store.

CRITERION 3

a. Describe the business and the essential features that define its character.

We carry a large selection food and supplies for all kinds of pets. We only care the top brands, and our employees are well versed in the differences between the brands so that they could help customers make a good choice. Our product selection has grown since the store was purchased 18 years ago, while still having the same variety as in the beginning.

Our employees are fully educated in the products that we sell, and in the care required to own a pet. Liz Dimas, who has been with us for 17 years, is well loved in the community for her kindness and knowledge of these pets. Liz is bilingual. Her Spanish speaking is a great asset to the Hispanic and Latino community. She will sit and talk with someone for an hour or more so they fully understand all that is necessary to give their pet a good and safe home. Lauren Siegel is our hand-feeder and expert at what she does. She also will share her vast knowledge with the customers. Ed Dang has been with us 7 years and does a fabulous job of feeding all the adult birds and keeping the store clean. We just hired Alissa St. Hope, a young college student, as his helper so she will learn the trade from an expert. Kelly Bullock, a student at Mills College, is being trained as a hand feeder as well as other duties necessary to running a small retail business.

Our low-cost grooming services are provided every Sunday and Monday. We recommend that domesticated birds should have their wings clipped twice a year. This will protect them from accidents such as flying into a window or escaping into the wild. Birds' nails should be clipped on a regular basis also. This should be done about 4 times a year or when they become uncomfortable to hold. Nails that are allowed to grow too long run the risk of getting caught on objects.

The Animal Company provides a low-cost DNA gender analysis service. Most birds are not sexually dimorphic. This means that one cannot tell the sex by appearance only. Our sexing service is done most days. This is a simple procedure that involves clipping the tip of a single toenail and getting a small drop of blood. We send that sample to the Animal Genetics Lab in Florida. Results usually take about one week.

b. How does the business demonstrate a commitment to maintaining the historical traditions that define the business, and which of these traditions should not be changed in order to retain the businesses historical character? (e.g., business model, goods and services, craft, culinary, or art forms)

The Animal Company occupies space in a building built in 1900 in the Italianate Style. The ground floor was originally a grocery store and butcher shop. There are two apartments located on the second floor. This design is very similar to many others in the 24th street corridor. Looking up at the front of the building, one can see the typical bay windows facing the street. Over 40 years ago, the store front was divided into two spaces. Both spaces have had several different businesses, e.g., restaurants, children's store and a book store. The street level entrances remain very typical of the time. Ceramic tile surrounds the front windows and doorways.

c. How has the business demonstrated a commitment to maintaining the special physical features that define the business? Describe any special exterior and interior physical characteristics of the space occupied by the business (e.g. signage, murals, architectural details, neon signs, etc.).

There is a beautiful stained-glass window of birds made from a local artist. The store has pictures of tropical birds on the walls and we strive to make it a warm and inviting place to visit. Merchandise is displayed in an old school fashion as much as possible. The original wood tongue and groove flooring is shabby but adds to the charm of the space. A closer look will reveal some of the changes made over the years. A closet behind the check stand has what remains of a staircase. There are four steps going nowhere. At one time there was a backyard. That space was enclosed for an office space. The former outside wall, with lapboard siding, is now an interior wall. The overall space takes your mind back to a time gone by. From time to time a person will stop by just to look around and say, "I remember when ..."

Rick and Ellen French are proud to be part of the San Francisco small business community. It is a community that gives the city charm. Small neighborhoods like Noe Valley strive to maintain

that small town feel while living in a large urban environment. Store lined streets with apartments above creates a special atmosphere. There is that special feeling missing when multi story complexes take over. We can live in the present without losing our past. The Animal Company is that little pet store that is reminiscent of days gone by while bringing up to date products and old fashion service to the community.

d. When the current ownership is not the original owner and has owned the business for less than 30 years; the applicant will need to provide documentation that demonstrates the current owner has maintained the physical features or traditions that define the business, including craft, culinary, or art forms. Please use the list of supplemental documents and/or materials as a guide to help demonstrate the existence of the business prior to current ownership.

The Animal Company has been a pet store since it was founded in 1976.

RENEW BY DATE **EXPIRATION DATE BUSINESS REGISTRATION CERTIFICATE** 05-31-2018 06-30-2018 **BUSINESS ACCOUNT NUMBER** LOCATION ID fees 0404248 0404248-01-001 TRADE NAME (DBA) **BUSINESS LOCATION** 20 THE ANIMAL COMPANY 1307 CASTRO ST BUSINESS 之 THIRD PARTY TAX COLLECTOR RODERICK ELLEN FRENCH PARKING TAX TRANSIENT OCCUPANCY TAX CITY AND COUNTY OF SAN FRANCISCO OFFICE OF THE TREASURER & TAX COLLECTOR RODERICK ELLEN FRENCH

POST CLEARLY VISIBLE AT THIS BUSINESS LOCATION

David Augustine

Tax Collector

28

1307 CASTRO ST

SAN FRANCISCO CA 94114-3620

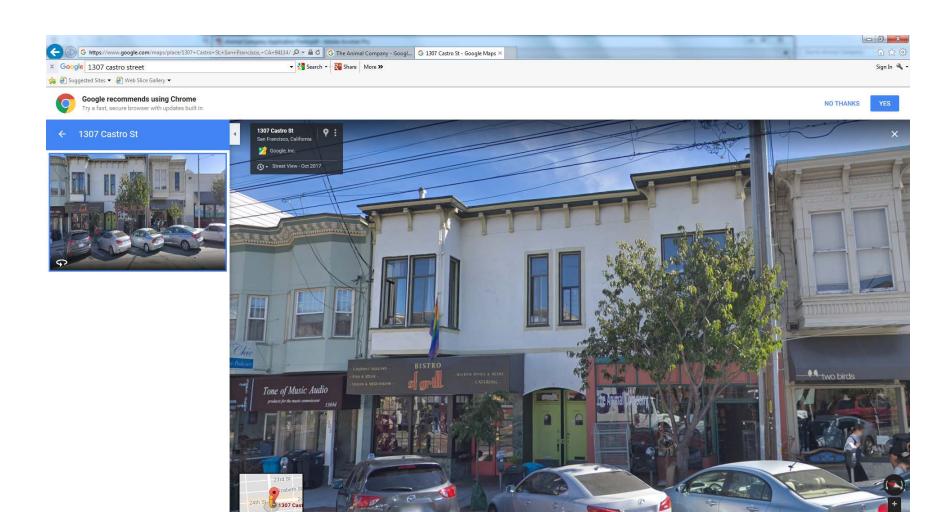
Read reverse side. To update addresses or to close a business, go to www.sftreasurer.org/accountupdate.

José Cisneros

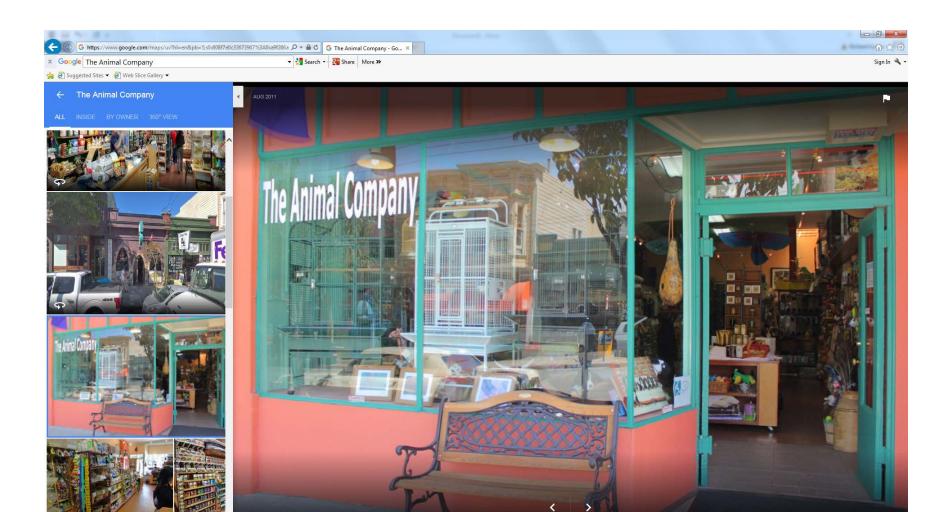
Treasurer

The Animal Company



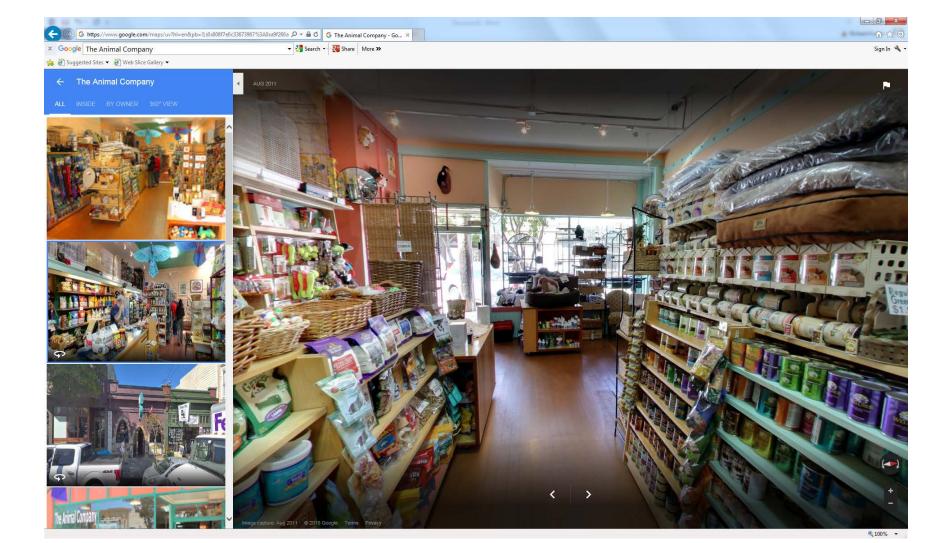


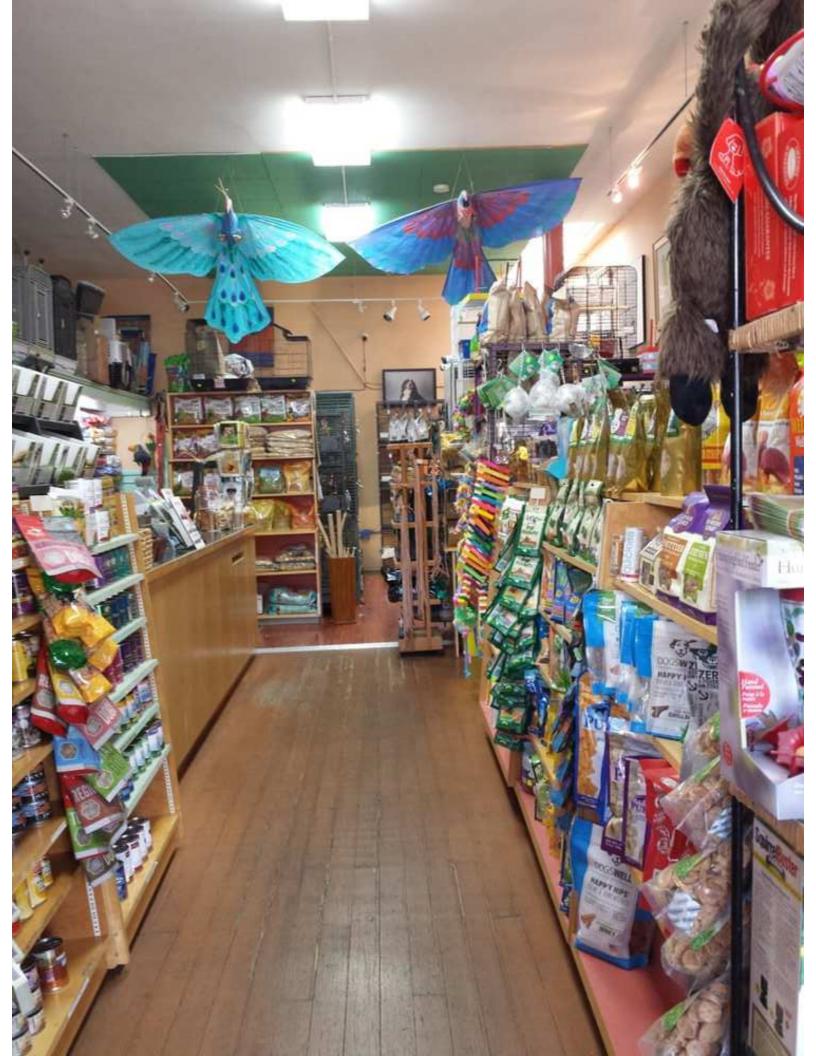
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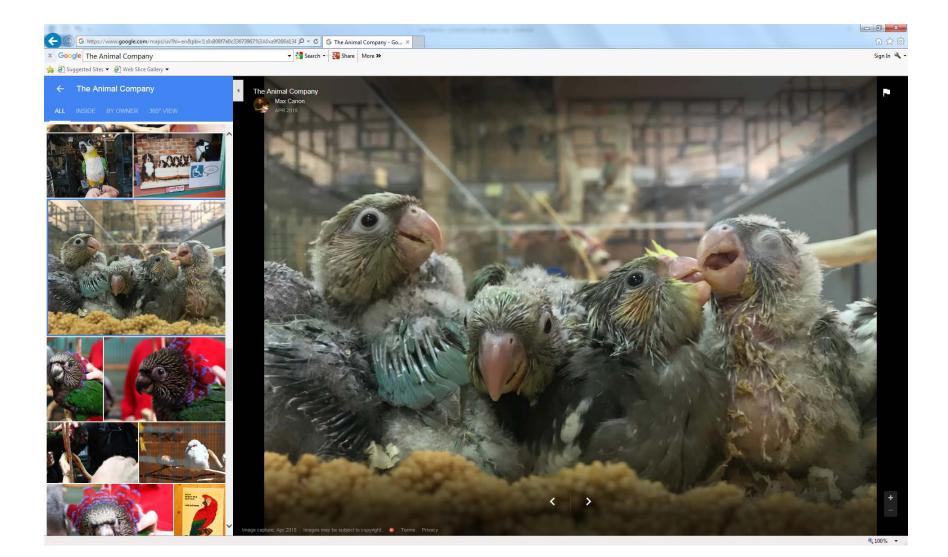
























A Lovebird's Story Page 1 of 3



February 2010
RETURN TO HOME PAGE
FEEDBACK



"Siri," whose gender at five weeks still remained a mystery, went home to her new family in mid-January. She--or he--may want to attend Alvarado School someday.

Photo by Sally Smith

A Lovebird's Story

By Heather World

Siri is in love. While lovebirds across Noe Valley share dinner and kisses this Valentine's Day, she will be standing on one foot and making a chewing sound.

That's because Siri, a recent resident of the Animal Company on 24th Street, is a true lovebird, the kind with beak and feathers, and when she moves her beak back and forth and chews softly while standing on one leg, she's telling her new "mom," Leslie Zwemer, that she's happy.

"She bonded to my husband immediately, but she goes to me, too," says Zwemer, noting that Siri has displayed other signs of affection, such as nuzzling her hair.

A Lovebird's Story

Page 2 of 3

Zwemer, who teaches kindergarten at Alvarado School on Douglass Street, spent a month's worth of lunch breaks visiting her little lovebird at the pet store and waiting until she was big enough to move to her new home in mid-January.

Or *his* new home. Zwemer doesn't know Siri's sex, but she's paid the Animal Company the \$30 fee to send a drop of blood from the bird's foot to Davis for DNA testing.

But Siri is more than just a pretty (peach) face. She's also a lot of work.

"It's not something you just put in a cage and it looks pretty in your living room," says Zwemer, who cuts fruit, boils eggs, and shells peas because lovebirds must eat soft, fresh food in addition to seed. Occasionally, she has to clean the entire birdcage in her bathtub.

A smaller cousin to the parrot, lovebirds are smart and can understand language, though they don't speak. They can even be toilet-trained, says Zwemer. Full-grown, they are about five to seven inches long, usually with a green body and a colorful head. Siri's body is mostly bright apple-green.

Some people buy lovebirds in pairs, but those birds may not stand on one foot in their owner's company.

"A pair won't bond to people," Zwemer points out. That's because the two lovebirds are smitten with each other.

For now, Zwemer and her husband are focused on keeping Siri's 50 grams of weight stable or growing. She was a small bird to begin with and birds can lose up to one-third of their weight when they leave their siblings.

"Birds can die quickly if they lose weight," Zwemer says. If her weight dips, Siri will have to go back to the pet store and live with other birds who will stimulate her and make her eat.

Rick French, owner of the Animal Company, says caring for a lovebird isn't dramatically different from caring for any bird. "They're really nothing unusual," he says.

They are somewhat rare these days, however. Not many people are breeding lovebirds at the moment, so he doesn't get many in the store. When they do come in, they are young--about two weeks old--and need hand-feeding, which is standard for birds in the store. They can live to be 12 to 15 years old, he says.

"It's a good starter bird for someone who has never had a bird," he says. "They're cute and real personable."

There is no Valentine's Day rush on lovebirds as there are on rabbits at Easter, but French discourages potential customers from buying birds impulsively any time of the year.

"You get a feel for people and whether or not they're interested in getting a pet for a long time," he says. A detailed discussion of bird care can dissuade the impulse buyer.

Not all impulses are bad, though. Zwemer got her first bird when her husband found an escaped parakeet while walking home wondering what he should get his wife for her birthday that day. Mana lived with them for eight years.

After Mana came Lully, Zwemer's adored first lovebird.

"The bird was so bonded to us," she says. "My husband could hold him in his hand and roll him over and pet his stomach. That's really rare for a bird to have that much trust."

Zwemer was devastated when Lully died last year. Her kindergarten class comforted her with letters, and one girl made a bird's nest with eggs.

"They knew, and they were so compassionate," she says.

She has sent an e-card to those students, now in first grade, to thank them and introduce them to Siri.

"For those first-graders, it's learning about loving and losing," she says.

A Lovebird's Story

Page 3 of 3

For her current crop of kindergartners, Zwemer has screened a video about Siri and the care of a bird. She even took individual students to meet the bird when she was still at the store.

Now that's true love.

Los Angeles Times

Fur and feathers fly as San Francisco weighs ban on pet sales

What began as a proposal to ban sales of dogs and cats quickly grew to include birds, hamsters, rats and other small mammals. Shelters and rescue groups could still offer adoptions.

July 25, 2010 By Maria L. La Ganga, Los Angeles Times

Reporting from San Francisco — Here in the land of animal companions and their faithful guardians — do not call them pets and owners — a battle is raging over just what it means to be creature-friendly.

In true San Francisco fashion, city officials are considering a ban on sales of almost all pets. If the prohibition passes, it would mean no cats for sale here, no dogs, no hamsters, no rats, no guinea pigs, no macaws, no parakeets, no cockatiels, no finches. If Junior wanted a snake, Mom could probably still buy him one within the city's precious 47 square miles. But forget about those mice for Drago's dinner.

The proposal started out small: prohibit commerce in cats and dogs as a way to discourage puppy mills and kitten factories. South Lake Tahoe and West Hollywood passed such laws within the last 18 months; in Texas, Austin and El Paso are considering similar ones.

But this being San Francisco, the discussion didn't stop there.

After multiple meetings of the Animal Control & Welfare Commission and hours of impassioned testimony — peppered with the word "symbolic" — the narrow proposition blossomed to include most creatures great and small. The commission is set to vote on a ban in August. If it passes, the Board of Supervisors will weigh in.

Jennifer Grafelman, general manager of the Animal Connection pet store and an enthusiastic rat breeder, says she hates puppy mills. But the proposal "has so easily snowballed into small animals and birds. ... Where's it going to end? Reptiles and fish could be next."

But Rebecca Katz, head of San Francisco's animal control department, says the prohibition could help solve one of her shelter's biggest little problems: Hamsters, she curtail such deaths.

Humans on both sides of the pet-sales debate cloak their arguments in terms of what's best for the critters involved. The pro-pet-store faction launched a group called Protect Our Precious Animals. But the issue really bubbles up at the nexus of lives and livelihoods.

Nationally, pets are a \$40-billion to \$45-billion-a-year business, and trade groups have gotten involved in the fight. The Pet Industry Joint Advisory Council has a plea on its website "urging those who support the right to have pets" to contact San Francisco officials "in opposition to this blatant anti-pet proposal."

Even Fox News pundit Bill O'Reilly has joined the fray. San Franciscans, he blustered recently, are "kooks!" "Insane!" The proposal is "fascistic!" "You're basically taking away people's freedoms for this kind of far-left vision of Nirvana!"

This tempest in a water bowl began in April, when Philip Gerrie, backyard beekeeper and member of the animal commission, suggested that San Francisco go the way of West Hollywood and South Lake Tahoe.

Although the city has only one store that regularly sells puppies and about half a dozen that sell any animals or birds, Gerrie said, "large pet stores were considering moving into the city that do sell puppies." A ban on puppy sales, he thought, was "preemptive" and "doable."

But at the April animal commission meeting, the discussion turned to other animals that are euthanized, Gerrie said, "and that's when we started thinking about what we call the smalls — hamsters, rats, guinea pigs, chinchillas, mice, five little furry things sold in pet stores."

The matter came up again in May and June when bird activist Elizabeth Young begged commission members to add her feathered friends to the list of protected species.

"Birds are extremely intelligent and emotional," Young, a volunteer with Mickaboo Companion Bird Rescue, told the panel. "All kept birds, no matter what kind, suffer horribly when not taken care of well."

In July, a couple dozen heated speakers from both sides piped up during the meeting, which stretched to four hours, "but it felt like five," Gerrie said.

Rick French, owner of the Animal Company in the swank Noe Valley neighborhood, said that during the meeting he rattled off a list of obscure San Francisco laws he'd found on the Internet. It's illegal here "to wipe your windshield with dirty underwear...you can add to those, pet stores without pets."

"It didn't go over too well," said French, who sells pet supplies and birds and is a cofounder of Protect Our Precious Animals.

The actual proposal has yet to be written, Gerrie said, and he's a little cagey about just how far he plans to push the prohibition.

But this is his thinking so far: Cats and dogs would be out because of puppy mills and kitten factories. Birds would be out because of "their sensitivity and inappropriateness as pets; they are wild animals." Hamsters, mice, rats, chinchillas and guinea pigs would be out because of high euthanasia rates. Sales of bunnies and chicks were axed in San Francisco more than 30 years ago; you can thank Easter excesses and pint-sized attention spans for that.

That would pretty much leave the least cuddly creatures on pet store shelves — reptiles, amphibians, fish. The bottom line: If you want anything furry or feathered, go to a shelter or rescue group and adopt.

Wayne Pacelle, president of the Humane Society of the United States, said he is "not aware" of any other jurisdiction considering such a widespread ban. And he's not sold on the San Francisco effort.

"I think the best thing would be to start with [banning] the sale of dogs and cats from these pet stores," he said. With a broader ban, "I think you attract a set of additional opponents that sink an otherwise achievable goal."

French, the longtime retailer, says he does not believe that banning animal sales would keep abandoned creatures out of harm's way. What he does know is that it would imperil his business.

"If I don't have a bird to sell," said French, "I don't sell a cage. I don't sell bird toys. I don't sell seed. But it's about freedom of choice. If someone wants a bird, they'll go to Berkeley. This will solve none of the problems the commission sees."

maria.laganga@latimes.com



The best pet stores in San Francisco

Take your four-legged friend on a tour of the best pet shops across San Francisco for toys, treats and more

By Aiden Arata

Posted: Tuesday June 21 2016



Photograph: Courtesy Mission Critter

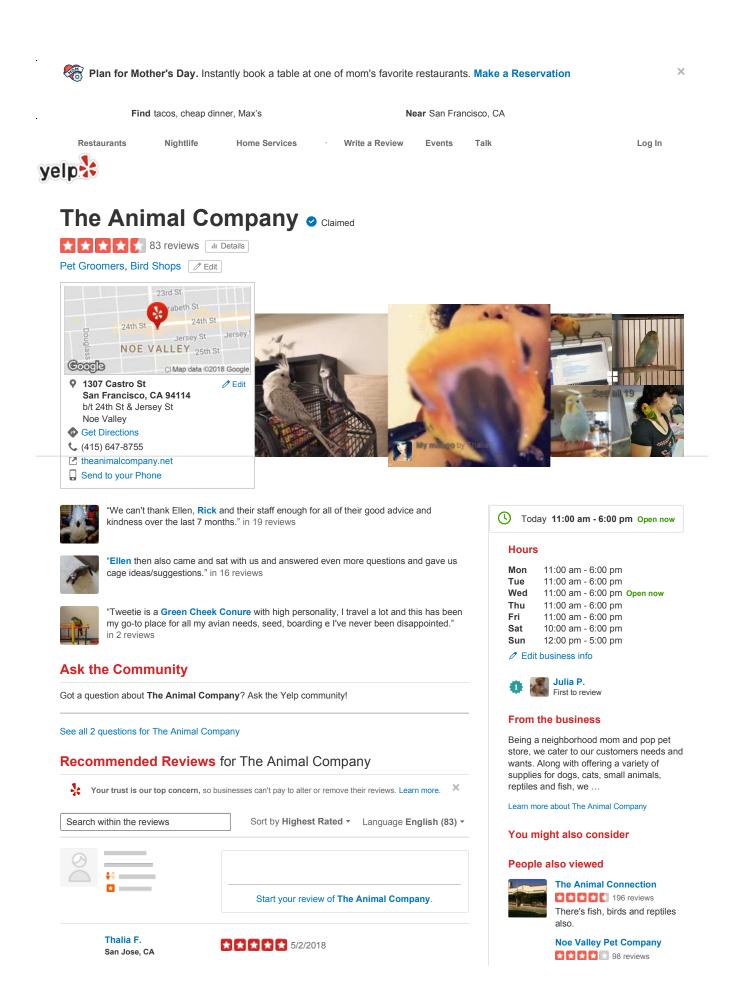
Bay Area pets have it good: between the temperate weather, the parks, and the cosmopolitan tastes of SF dwellers, it's no wonder the city is home to a bevy of pet stores devoted to pampered animals. With passionate staff and tantalizing goodies to peruse, pet shopping can be more fulfilling than your basic errands (move over, fancy grocery stores). Plus, these spots welcome furry friends who like to pick out their own swag, turning a routine litter run into an outing with your best friend. The Bay's alternative roots shine through in these neighborhood establishments, where you'll find organic catnip, raw dog treats, and other bespoke treasures that you won't see in a chain store (it's easy for both you and your dog to eat vegetarian in this city). There's even something for those of us whose furry friends are, well, not so furry—bird and reptile experts ensure your best friend gets the care they deserve. If you're looking for treats, training aids and so much more, San Francisco's best pet stores have you covered.

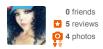
4. The Animal Company



Photograph: Courtesy the Animal Company

Stepping into the Animal Company and the first thing you'll notice is noise. Chirping, cooing, cawing: San Francisco's oldest pet store specializes in birds. This includes sales, boarding and grooming for domestic breeds, though curious window shoppers are welcome to stop in just for a meet-and-greet. In addition to the cacophony of feathered friends, you might hear one or both coowners—who have over four decades of experience in the pet biz—chirping about their day with a customer. (When we visited, we overheard regulars discussing human health and relationships in addition to the standard animal fare—that, in our opinion, is devoted customer service.) This store may be for the birds, but other pets aren't left out: the front section offers a selection of fare for dogs, cats and other small animals





The animal Company is amazing you walk in and the birds a very well taken care of. The staff is really friendly and the owners are friendly. I came in and they greeted me kindly, they asked what i was looking for and i told them a sun conure, they had 4 available and the girl who helped me was very friendly and asked me which one I wanted to meet first. After I chose she took me to the back room, sat me down with a towel on my lap(in case of bird poop) and she let me hold my bird. I instantly loved him and I guess the feeling was mutual because my husband tried to hold him and the conure gave him a warning squawk since that day 10/20/17 mango and I have been inseparable, he's the sweetest bird every and has never bitten anyone he meets but he always would rather be on my shoulder than spend time with someone else.









Comment from Rick F. of The Animal Company
Business Owner

5/4/2018 · So glad that he makes you so happy, thanks...TACO





Awesome healthy birds, excellent staff, great advice, and fair prices. Thank you for making my experience easier and enjoyable. The finches are beautiful.



Comment from Rick F. of The Animal Company Business Owner

5/4/2018 • Thank you so much. We love to hear when we make people happy!!!





This is still my all-time favorite pet store! I bought another white face pearl cockatiel from here a few years ago, and



Food price is definitely reasonable (and there is a frequent buyer card that gives you \$10 off non-food goods after each \$100 premium food purchase).



Mission Critter * * * * 39 reviews A great selection of dog and cat stuff.

Other places nearby

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Find more Pet Groomers near The Animal Company

Browse nearby

Restaurants

Y Nightlife

Shopping

••• Show all

People found The Animal Company by searching for...

Bird Stores San Francisco

Pet Bird Store San Francisco

Exotic Pet Store San Francisco

Near Me

Pet Grooming Near Me

3 reviews

1 photo

*

both my boy and girl are doing great. I bring them in every quarter (on a Sunday/Monday 12-4pm) for their "mani/pedi" (i.e. wing/nail trim). It's now \$10 per cockatiel, but that's a great deal considering some other places charge double that for a small bird. I also highly recommend getting their house-brand seed mixes. Both my cockatiels love that, and I like to mix it in with zupreem pellets (85% pellets:15% seed), along with a side dish of fresh fruits/veggies (but NO avocado!!). Rick, Ellen, and their staff are wonderful and really know a lot about animals and how to handle them. All their baby birds are hand-fed and always super healthy, clean, and sweet. Highly recommend:)!



★ ★ ★ ★ 4/20/2014 • Previous review

Great pet store that specializes in birds. I bought a baby cockatiel from here and he's very healthy/ happy. They offer ~\$30 DNA tests for baby birds and ~\$5 grooming for birds on Sundays/Mondays. I've gotten both services for my cockatiel and can't complain. The staff is extremely knowledgable and can answer any questions you might have. They do get busy so don't be afraid to grab a staff member and tell them what you need. Their food and toy selections are also extensive. They also sell dog/cat food, etc., but its primary focus is on our feathered friends:). Read less



Olga Maria B.
San Francisco, CA

† 0 friends

1 review

* * * * * 1/11/2018

For sure they love the animals.

When I arrived in San Francisco I wanted a pet, I ran in to this oasis of kindness, they love animals, they take care of by calling them by name. They don't sell you animal if they are not sure you will take it seriously.

Tweetie is a Green Cheek Conure with high personality, I travel a lot and this has been my go-to place for all my avian needs, seed, boarding e I've never been disappointed.

Friendly and knowledgeable employees .

Thanks to Animal company from Tweetie and I



Liz K. Santa Clara, CA ♥♥ 0 friends

31 reviews
11 photos

★ ★ ★ ★ 12/20/2017

I had been fantasizing and researching caiques. This store is very caring. Rick and Ellen are the BEST! I got my dream bird. I didn't have all the materials to have him home right away. Ellen allowed us to put a down payment to hold Charlie just for us!!! We picked him up a week later and we are very happy. One word of advice, some of the breeders clip wings so short my bird falls like a rock to the floor. If you want your fid to be flighted, you may want to

÷.

ask beforehand. Great place!! Thinking of another caique soon and I'll comeback here first!!!!



0 11 photos

★ ★ ★ ★ 12/17/2017

I stopped by looking for Halo cat food but they had one can left and it's the only brand that doesn't make my Siamese cat sick. Fussy Cats was recommended and she LOVED it!

I will definitely be back soon to stock up. The staff was warm, friendly and helpful. Thank you!



★ ★ ★ ★ 12/13/2017

I got the sweetest, most tame han-fed budgie from here. She is an absolute angel and came to me in perfect health! The staff are great and answer any questions you may have. I would definitely recommend getting your pet bird from here if you can!







See all photos from Kathleen C. for The Animal Company



Comment from Rick F. of The Animal Company
Business Owner

12/13/2017 • Thank you so much for your kind words. We are happy that your bird is what you wanted



★★★★ 9/18/2017

I only have great things to say about this shop. I have frequented The Animal Company over the last couple years for dog treats, but recently made the decision to purchase a bird. The staff were very helpful and helped me pick out a species (Princess of Wales Parakeet) that met my wants and needs. They allowed me to handle her several times before making the decision to purchase her. They also helped me pick out the right size cage, gave me

recommendations for toys, and made a special mix (they have bulk bins of bird foods) just for her.

I was going on vacation for a week, and the staff offered to keep her until I returned. Once I returned, she had a small injury to her foot, and again they offered to keep her until she was fully healed. They obviously care so much for their birds and want to ensure a smooth transition for both pet and owner.

This will be my first bird, and I'm confident I'll be able to take care of her due to help and advice from The Animal Company. I received such personal service, which is rare nowadays. Thanks!



Amy B. San Francisco, CA \$\display 1 \text{ friend}

10 reviews



I LOVE this place. Everyone who works here is so nice, friendly, helpful, and knowledgeable. They clearly love these animals and have a lot of experience with them. I'm a new bird owner of a baby green cheek conure and I'm definitely spoiling my little bird with lots of toys, playtops, good quality food, etc. I get everything I need at this store and the staff is wonderful. I'm in there weekly getting supplies and just visiting the beautiful birds in there. If you're looking to get a bird, or just need supplies (cage, food, toys, etc) I highly recommend this place!!





It was really amazing going there. The birds I got to hold were hand fed and very friendly. I may just even get my first bird here!! I'll probably come back and buy lots of supplies too. The staff was very nice and gave us lots of advice on how to handle the bird and what they're like. Definitely a go to place for birds





I came here looking for a pet bird since I think the big box stores do not have the same passion for their animals and was very happy when I worked with the knowledgable and helpful staff. I got a was deciding between a Senegal or African Gray when I came in and they let me hold both types of birds while answering all of my questions. I decided on a Senegal back in May, but have since been back a number of times to get more toys, food, and I always try to see the newcomers. As a result of my frequent visits I will now be getting an African Gray as well.

If you are interested in a new feathered friend, new cage, or new toys then look no further because they have everything you need.

They also offer boarding and are very attentive to your bird while you are out of town even if it is for a month or more.



★ ★ ★ ★ 6/3/2016

This local pet supply company is a true pet owners dream!

The key point is that the owners and employees Love and understand animals, have been doing this a long time and they also like people!

Yes- you can go in and browse, ask questions and even special order things they might not have.

I can get my hound dogs raw meat meals out of their freezer, of course my compostable poo-bags, tooth paste, furminator and brushes, organic healthy snacks, shampoo...everything I need to keep the hounds healthy and happy.

This is not a trendy boutique with 15 items for sale-

This is a cram-packed, well ordered pet owners market that has the best prices and the kindest approach to retail you can get!!!

Come shop at a store that makes supporting your local small businesses a no-brainer, win win win situation.





Tom M. Corte Madera, CA

- †† 1 friend
- 19 reviews
- O 3 photos



Great local shop with personal attention. While TAC does carry high end pet supplies for dogs, cats, etc, this is a great pet shop for birds especially.

Everyone super helpful and friendly. Encouraged and supported many in-store visits with our new Meyers parrot prior to taking our new baby home in order to promote socialization and ensure a good transition. Super good people you want to support.

They take very good care of their animals and know more about birds than anyone I encountered in seeking our first. They share this knowledge willingly and will get my biz going forward. Thanks guys!



Joyce Q. San Francisco, CA

- 140 friends
- 9 reviews
- 5 photos



Just brought the little girl home yesterday! Super excited to have her home! I really have to say that I enjoyed going to animal company because Ellen and Rick and their employees are such nice people. They really care for their birds and wish they go home happy and healthy. They were super nice and gave me some bird food for Bella (my blue front Amazon) and told me to bring her back in a week so they can weight her. Here's a pic of little Bella in the way







Really like this place. Everyone there is super friendly. The owners Rick and Ellen are super nice and knowledgeable. I recently purchased a blue front amazon there, still a baby and they encourage me to come visit the baby as much as I can. I love the variety of parrots they have there and the staff there are nice! I would recommend you to come in and take a look at their parrots and if you are interested in getting one this is the place to go! Read less



2 photos



Great Neighborhood Store!

Every time i come in they are friendly and helpful, have a lot of knowledge & experience & will keep coming back.





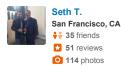
The Animal Company is an excellent place to buy a bird. I got my conure there and I am very satisfied. They are very knowledgeable and helpful and very patient.



★★★★ 3/4/2015

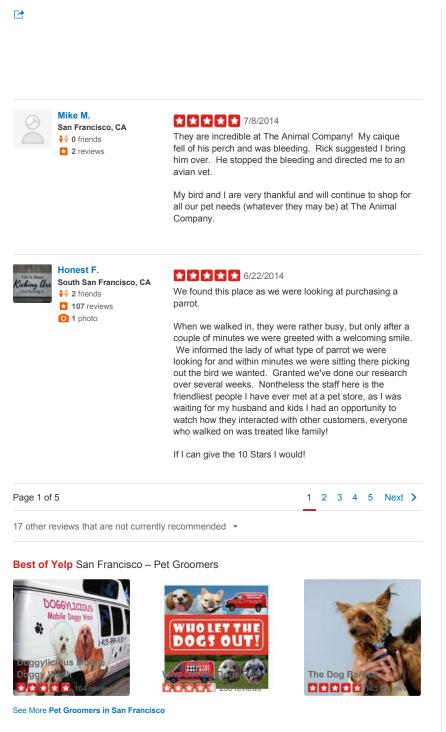
I bring my parrotlet here every few months to get groomed. They do an excellent job of taking care of her and I love that they specialize in birds. Bird grooming is pretty cheap here, and they usually wave the fee if you buy something, which I always end up doing since they have a fantastic selection of bird treats and toys.





★★★★ 3/1/2015

Extremely helpful and knowledgeable about parakeets. This will be our to go place from now on.



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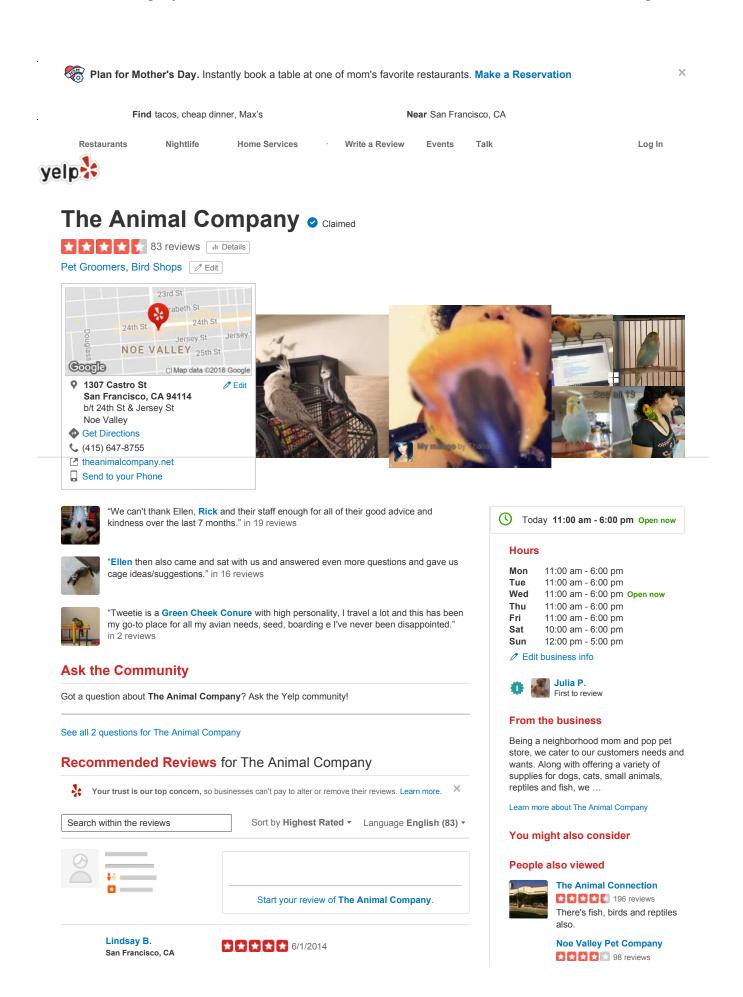
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Just went into visit the birds, bought \$3.00 worth of treats for my dog and they gave me a gift bag worth much more than I spent. Great little addition to the neighborhood with really friendly staff.



★ ★ ★ ★ 5/15/2014

If you have a BIRD PHOBIA, read this!

For all my life I have had a phobia about birds; specifically, the flapping wings. No. it wasn't from the movie; and no, I was never traumatized by one. My Aunt has the same phobia, so I chalked it up to being one of those weird genetic things. It was so bad, that I almost did not go to Venice on a trip to Italy because of all the pigeons. In fact, the only way I made it through St. Mark's Square was to close my eyes, plug my ears, and have someone lead me by the arm (slowly) through the mass of birds there. And, I was still nervous!

My partner of over 15 years had two birds, and I never dared to hold them or even TOUCH one of them. I was just too freaked out. Fortunately, they were not free, and stayed in their cages. Then, last November, one of them died (he was a Spectacled Amazon parrot, about 50 years old.). We got a foster cockatiel from Mickaboo to keep the other bird (also a cockatiel) from being so lonely. But they stayed in their cages.

I soon realized that as much as I feared birds, I missed the parrot. I missed the smoochy kisses he would blow every time I walked in the door at the end of a day; I missed his watching crazy antics and goofy behavior.

Enter the Animal Company.

One day while we were visiting the store, Ellen suggested I just try having a bird sit on my arm (I had a coat on), and reassured me he would not fly. With much trepidation, I did - and he didn't. I was so pleased with myself!! It was a huge leap forward to face my fears!

Then she made a brilliant suggestion - why not get a baby parrot? Maybe that would help me get over my phobia (after all, who doesn't love a baby anything?) So we bought a 5 week-old Meyers Parrot. He was so tiny, so helpless and cute. He didn't have wings large enough to flap - and so I held him and became accustomed to the feel of the downy feathers and touched the tiny wings. They told me it was so important to "bond" with him at this time, so I went in 2 - 3 times a week, and pretty soon I couldn't wait to see and hold him.

Well babies grow, and he did too. Eventually, the little wings began to flap as he developed a sense of balance. I started to freak out at first, then just told myself he was "fanning me". It was only a matter of 2 weeks before he was nestling on my chest, sitting on my shoulder, and happily flapping his wings on my finger. Every one of the staff members in the store knew of my phobia, and calmly and patiently coaxed me through the process.

Thanks to Ellen's idea, I can now fully enjoy my little baby boy! Will I still freak out if a pigeon dive bombs me? Probably so. But I am SO much better off and better equipped to deal with my fears and I never thought I would see the day when that happened!

Robby is a beautiful, sweet little parrot and a joyful addition to the household!



Food price is definitely reasonable (and there is a frequent buyer card that gives you \$10 off non-food goods after each \$100 premium food purchase).



Mission Critter

3 39 reviews

A great selection of dog and cat stuff.

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THANKS to Rick and Ellen for everything they did to make that happen!!





Not much has changed since the last time I wrote a review for them, i.e., they're still awesome. However, seeing the scathing review someone gave them made me want to get on here and reiterate this point. Everyone who works here cares very, very deeply for birds, and not just the ones they sell. We have a derbyan parakeet that we bought from them about 4 years ago, and we routinely bring him in for boarding and grooming (nail trims and wing clips). They've never given him anything but the best care, to the point that he actually enjoys going to stay there when we're out of town. Just a great, great store with very caring, helpful, and nice owners and employees.



Wow, I could have sworn I reviewed Animal Company before, but apparently I was wrong. Time to... Read more





They're awesome! We have gotten two birds, a hawk head and a meyers, from this store and have been deeply impressed by their care and professionalism in their treatment of the animals. We also have a conjure that we bought at a Cow Palace bird mart, who gives the other end of what d-bag breeders can do to screw up their animals. (He's fine now, but took a year to coax out of his depression. Yes, birds can get depressed. Poor guy.) Both birds from the Animal Company were lovingly raised, and we always love to go in when we have a minute to see who is new in the shop and get our dose of bird love, and the proprietors are never chuffed if we don't buy something (though we usually find something we need). Really, a lovely place.



★ ★ ★ ★ 9/4/2013

Best Pet Shop in the city! I can't thank them enough for their excellent service.

I had an incident with one of my birds this evening. He got startled, flew away and broke two of his feathers. He started screaming and bleeding and I started crying, frantically trying to get a hold of him. I knew it was bad. My first thought was, Oh my God, it's 6 o'clock. The Pet shop is closed! NO! I called them anyway, thank goodness they picked up.

I explained my situation and was given instructions on how to handle him before rushing him over. When I arrived, two of their best employees examined him and gently removed the feathers. They made sure all the pieces were removed and the bleeding had stopped before handing him over to me. They assured me he would be fine, and once more I was given detailed instructions on how to care for him when I got home. I tried to repay them for taking such good care of Louie and for staying after hours, but they wouldn't accept it. They were just glad to see he was ok. This injury, if left untreated, could be fatal. I don't know what I would have done if they hadn't answered. I am so very thankful.

I've bought 2 cockatiels here and I couldn't be happier. The birds here are bred and hand fed, so they are very friendly. On Sundays and Mondays, you can bring your

birds in to have their wings clipped. This service is so great to have because I don't think I could ever do it on my own. I'd get too nervous. Here, they have the experience, the tools and the knowledge to do it right. I love to buy my bird food here because you can ask them to put whatever you want in it. I get the cockatiel house blend with little to no sunflower seeds, since they are very fattening. They add minerals and nutrients to the mix as well. Nothing like the ready to buy bird food you get at other pet stores. Here, they explain what each nutrient does and add them all for you. Great! One less thing for me to worry about! Oh, the millets here are gigantic and are so fresh. My birds love them. If you are interested in buying a bird, come in for a visit. You are able to play with the birds and spend time with them before making a decision. It's awesome!



Daric W. San Francisco, CA 👯 0 friends



The Animal Company is awesome! Even the veterinarians in town speak of it as the best and rave about the owners, Rick and Ellen, as the most dependable, trustworthy, and ethical in the business. Their knowledge of and love for the animals that become our pets is beautiful and moving. My partner and I have been going to the Animal Company for 15 years. They have the largest imaginable selection of toys and treats and supplies for our birds as well as for other animals. We especially enjoy visiting the variety of birds in the store, all of them lovingly cared for. Rick and Ellen and the staff merit our highest recommendation. We are so fortunate to have them in San Francisco!



Anna B. San Francisco, CA

127 reviews

29 photos



I used to go to The Animal Company in the '80s when it was up on Douglas. Very happy to see it's going strong, even in a new location. They have always been fabulous with birds and after 20 years. I finally decided it was time to dip a toe in the bird pond again. About two years ago, I found a parakeet in the Tenderloin and he was not tame and obviously lonely. I asked for advice at the Animal Company and walked out with one hand-tamed parakeet baby and one cheaper parakeet just for fun as companions to the wild one. The birds were and are incredibly healthy. The hand-tamed parakeet now flies to me when I snap my fingers and he has no fear of hands at all. He has personality, though, so he's not always at my beck and call, but he's a great bird!

After a recent break-up, we decided that my ex would keep the three parakeets and I would get a new hand-tamed one for myself. The hand-tamed parakeets are about 3X the cost of the "regular" ones but the time and patience saved is worth it. I have had my new bird just about 2 months and he is completely fear-free. He loves to follow me around and sits with me all the time. Very healthy and great personality. He's even started talking a tiny bit.

The woman who helped me choose my bird was so great. She set me up on a chair with a towel and got different birds out for me to hold, including a gorgeous cockatiel baby. 'tiels are too noisy for my little apartment, but after holding a couple of parakeets, it was obvious which one I should get.

One tip, don't choose a parakeet or cockatiel for the color, go strictly by personality. As much as I wanted a yellow and blue or aqua bird, I got a standard blue violet and his personality far outweighs the "less interesting" color.

I have ultimate faith in the birds the Animal Co. carries. Healthy, clean, well-bred, and well-raised. you will get expert advice to make sure you choose the right bird for you.



Heather C.
Pleasant Hill, CA





★ ★ ★ ★ 3/20/2013

Everyone in this shop is incredible. They are helpful and very informed. They made me feel very welcome. I purchased a baby african grey parrot and as I was waiting for him to grow old enough to come home I had the opportunity to get to know the staff better when I would come to visit him. Felt like part of the family. My African Grey is beautiful and very healthy. I would recommend them to everyone! Rick & Ellen are very warm, friendly and eager to share any info that you might need. I also love that when you walk in the door no one is jumping down on you and hovering over you. They give you the space to explore.



★ ★ ★ ★ 12/7/2012

Was in the city and went to this place for the first time today. It is a really nice bird shop. The bird cages were immaculate, the birds all had clean water, and fresh food including veggies! They also had appropriate toys and seemed very calm, relaxed and content. The staff were holding and interacting with some birds. I asked to hold the most amazing little Cuban Amazon and they got me a towel and some toys for him. They answered a lot of questions, were very nice and not pushy. Also, I got some great toys for my own parrots. I will definitely go back there. And, if I thought I could cope with one more large parrot, I would go back for that amazing little zon.





Well I can't say enough about this gem of a "pet shop". My teenager and I have been plotting and planning to bring a bird into our zoo of a home. For the last couple of weeks we've been reading books and searching the web as to what breed would be best for us. After finding The Animal Company on yelp, we timidly made our way into the shop. After chatting with all the birdies in the back and just kind of hanging out, the gentleman I assume is Rick asked us what he could do for us. I told him our story. we weren't there for instant gratification but were trying to do this the right way. He quickly turned us over to his wonderful wife who proceeded to spend a good part of the afternoon with us....In The Back Room....

I explained that I had just enjoyed the lovey-dovey Cockatoo baby on the right in the back. My son wanted something bright and flashy. She then took the bird by the horns and actually placed in our hands, babies of both types. It felt like an experience I should be paying for. My heart melted and so did my very cool son's. He now realized that he too enjoyed lovey dovey birds. We also got to peek at a tiny, bald baby Macow in a warmer. That is the one that my son is now pining for.

Important part of this story: my Canine American, Holly also joined us on this mission. The owners were very happy to let her in on all of this. They didn't flinch when Holly wanted to smell the birdies. They even looked up a special kind of collar that Holly likes.

I didn't catch the name of the employee ladies but they were wonderful with us. They shared their experiences, gave advice, didn't mind us barging in our their lunch. I will be back within about a week's time to see if we're any closer to making a choice on our new family member. I feel like we've made a real connection here. This shop happens to be in one of the nicest neighborhoods in The City. Doesn't matter that parking isn't great. You'll enjoy the walk back to your car. I'll update this soon!

-Robin. Yeah, a bird as well.

update: yep. I'm there a couple times a week now. I am the proud mom of a new baby bird that I cannot take home for

another 3 or 4 months. What a neat group of people. When they see me coming thru the door, no sooner have I washed my hands and sat down on the park bench, my little baby is placed in my lap.

I can tell that Ellen is raising the babies with love and care.





Love this place! Even though I recently moved to San Mateo it's well worth the drive whenever my birds need to be groomed.

If you have birds you know that they do not really appreciate having their wings clipped and their nails trimmed, but Rick is so good, it takes him under five minutes a bird to get my three guys all clipped and ready to go. In a flash, they are back in their carrier, slightly pissed off, a little ruffled, but none the worse for wear. And at about \$5 a bird for cockatiels, you can't ask for a better value.

Rick has also been great at giving me a few tips to address a couple behavior problems (my birds are rescues, they have issues), which I definitely appreciate. They also have a nice selection of bird food and toys, all of my birds' favorite toys have been from here. They have a knack for knowing what appeals to our feathery friends. Last time I was here we also picked up a toy and some treats for the dog, which were a hit. Granted, this is a bird store, so the selection of non-bird stuff is not huge, but they have some nice things for furry babies too. I love that everything they stock here seems to have thought behind it. Stuff isn't just there to fill the shelves, it's there because they picked it on purpose. You should definitely check this place out.





After 3 month I bought white bellied caique from The Animal Company.

Baby Caique is still doing very well. He never bite us, he is friendly ,and he already knew 'step up' pretty well, so it wasn't hard to teach him.

I can tell how shop person's hand-feeding was very good.



I went the shop last Saturday and bought baby White Bellied Caique. The shop people are very nice and friendly. The shop person was hand-feeding the baby caique, so he/she(I didn't check sex yet) is very friendly too. I am so glad that I bought bird from the shop. Read less



★ ★ ★ ★ 1/9/2012 · • Updated review

for bird lovers this store is paradise, and for us cat and dog owners it's the nicest store in the City. Well stocked and most importantly the best staff. They know pets and can get any product quickly.

★★★★ 1/15/2010 • Previous review

Ellen, Rick and staff are most helpful and knowledgeable and obviously really love animals. The... Read more

Zuri P.



11/17/2011

This store is definitely for bird-lovers. They always have at least 15 different parrots and maybe 20 other birds in the back of the shop ranging in all different levels of development.

I grew up with Parrots and Lovebirds so I would really love to own one as an adult but given my living/ financial situation and schedule, I can't really afford one right now. Because I can't actually own one right now, I try to stop in at The Animal Company as much as possible for a little birdie-love. The owners and employees know my face now, as I am here so often, and they ALWAYS give me excellent service (even though they know I most likely won't be buying anything).

Lately, I've been playing with a male, Rose-Crested/ Rosie Cockatoo and I really, really want to take him home with me. He is such an affectionate bird. I've even taken my friends into this place (ones with no prior parrot experience) and have found at least a couple of parrots that are so sweet that even my scared friends can hold them.

I will forever go to this place because I always leave feeling completely in-love and naturally high from all the amazing bonding experiences I've had with the birds (and sometimes even the visiting dogs) here.

GO. You will NOT be disappointed. :)





This is by far the best bird store in the San Francisco Bay area. Unlike other shops in the region that are outrageously priced and lack good costumer service, the Animal Company is the polar opposite. This shop is in a cool location, clean, and has a great staff. Rick and Ellen (the owners) are so knowledgeable about birds and really do a great job with their grooming needs. Recently my African Grey had a couple blood feathers, and they helped me get them out. They are honest people who really care about these beautiful creatures. I am so glad that there is such a great shop around where I can take my birds!



Paula O. San Francisco, CA •• 0 friends

★ ★ ★ ★ 10/8/2011

I've been going to the Animal Company for years - for both dog and cat products. Rick is wonderful - so friendly and helpful and often gave me a discount on some of my products when I bought a lot of them. Now that they have moved to Castro Street, they are even more convenient for me. And they carry the kind of healthy food that I feed my cats, which I can't get at the bigger pet stores. A wonderful, place with a small town neighborhood feel. Try them out!



Brought our mitred conure, Petey, here again yesterday to have his beak done. For some reason, his beak has never grown straight, but it sure grows fast...like a toenail! As such, it needs regular care and maintenance from someone who knows what they are doing.

In my opinion, Rick at the Animal Company is one of the premier people in the bay area who has the experience in properly doing a beak. Many bird/pet stores will do wings and nails, but are understandably hesitant when it comes to doing beaks. Not only is Rick an expert, but their prices are most reasonable too.

Fast Eddie Felsen in the movie, The Hustler, said that anything can be a beautiful thing when it's done well. Watching Rick do his beak reminded me of that line from the movie. His technique is so smooth and confident...the obvious result of years of experience. As a result, even the birds look comfortable when he does it. Taking our loved ones there for a beak job means that we can have it done with confidence and no worries.

The Animal Company in their new location is a great pet store in Noe Valley dedicated to birds with a fine staff who all share a common love for our fine feathered friends.

★★★★★ 6/4/2010 · Previous review

Tried to order Harrison's bird food (certified organic...good stuff!) online the other day through... Read more





★★★★ ★ 5/18/2010 • Previous review

Can't believe that I never reviewed this place. Anyway, The Animal Company is a great place...a nice corner pet store with a definite bird focus...my kind of place! The staff is really friendly and I loved their selection of birds and bird supplies.

If I had to pick nits...nit pick...LOL...it would be that the 'new' cages hanging from the ceiling are getting a little rusty. Other than that, I like this store a lot and it is definitely in the top three of my favorite bird stores in the area.

Loved the green parrot there called Lola too. She's not for sale though as she is a biter. Regardless, watching her always makes me happy and I always try to stop by the store every time I'm in the area. The Animal Company is an outstanding place to get a bird or bird supplies. Definitely another heavenly store for bird lovers and that's something to squawk about. Read less



★★★★★ 6/30/2011

So we're a bit obsessed with African Greys and Amazons. We love stopping in and bonding with their birds! The staff has begun to really get to know my boyfriend and I as we drop in whenever we can.

Being a former retail employee, I always am weary being that customer that comes in and doesn't spend any money, wasting their time. However, the staff has never made us feel that way. They're always so friendly and want to give us as much education about the birds as possible. They also really make sure that the birds go to good homes. Everyone that comes in that shop, will bring their birds that they originally bought from The Animal Company. They all look healthy and happy! We have visited many other pet shops, and if you're lucky to handle the bird at the other locations, they're usually too skiddish and not very friendly. The level of care and attention the birds get at the Animal Company is amazing! Their birds, for the most part, are loving and happy!

While we're not at that stage in our life to get a bird yet, we

continue to adore this shop and consider it a gem of Noe valley. My boyfriend and I are so grateful for all they have done for us, from education to parrot bonding! Buying a parrot is a huge commitment. Because many of them live longer than you will! That said, we still want one in our home... One day. When we are ready...we wouldn't think of any other place to pick up our African Grey than the Animal Company.



Lia N. San Francisco, CA

👯 226 friends 27 reviews

209 photos

★ ★ ★ ★ 6/2/2011

I get all of my birdy food here and all of there birds for sale look so healthy and happy.



★★★★ 3/29/2011

We have been going to the Animal Company ever since we moved to San Francisco. They are a fabulous store with very helpful staff. We originally went there to buy supplies for our cat. We usually found what we needed and if we didn't Rick or Ellen would order it for us.

I have always been interested in getting a bird but kept putting it off. Whenever I would go in the store I would spend a good deal of time in the back where they keep the birds. They let me hold the birds even though I said that I was not in the market to buy one. One day I met the cutest Derbyan Parakeet and fell in love. Rick and Ellen guided me through the whole process of bird ownership and were always available to answer any questions I had. They were so helpful and caring. Their birds are well taken care of and well socialized.

As a bonus they do grooming on most Sundays (stuff you usually have to go to the vet for and pay a lot more for).



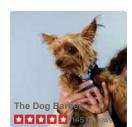
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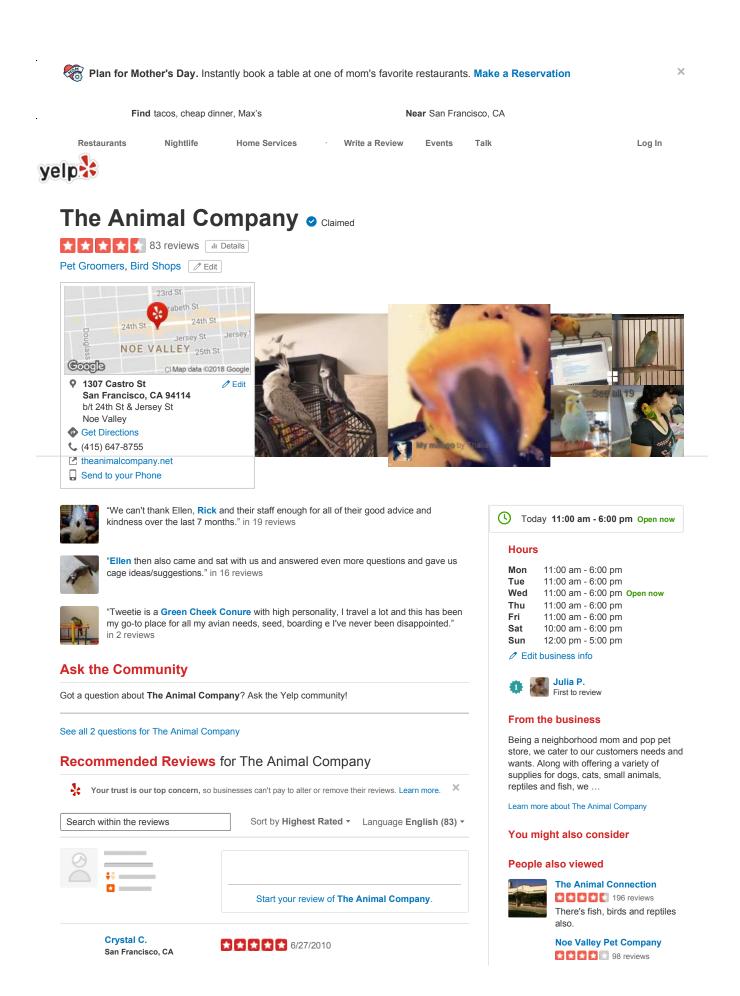
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We got our wonderful cockatiel Fruitloop from the Animal Company and the whole process from picking out our beloved pet to bringing her (we think it's a her) home was such an intimate affair. I still remember walking with my bf just to look and bam! We were playing and bonding with our baby bird. We came back every weekend to bond with Fruitloop and Ellen and Rick as well as their staff were very helpful in answering all of our questions.

They also have a great selection on bird food and toy goodies. I always remember to grab a toy for our cockatiel so she never gets bored of the same toys.

If you are looking into buying any kind of bird you won't regret going to the Animal Company. They are healthy, well-adjusted, and tame and more often than not you get to see the process of them growing up, getting their feathers, and personalities taking shape versus getting a grown bird from a chain pet store.





After a bad experience buying my bird at another store, I was so happy to find a nice place to get all my bird supplies. The birds here are so well socialized and treated well. I love stopping by when I can just to play with them. They also have just about everything I need for my bird. They even hooked me up with someone to help me with my bird's behavior problems, which are there thanks to the store I got him from. So, let's see: the staff are nice and they have everything I need I don't think I'll be going anywhere else anytime soon.





7 photos

★ ★ ★ ★ 1/25/2010

i simply love love love this pet store! really nice and helpful staff that doesn't try to high pressure you into buying anvthing.

we have bought a cockatiel bird, 2 bird cages, dog food/toys/treats, cat food treats/toys and tons of various stuff at this store.

they carry a great selection of pet related items and are a bit cheaper than Noe Valley Pets...i will state that The Animal Company is not the cheapest in this city, but hey if ya want cheapo stuff then try Petco or one of the "other" chains....but realize you get what ya pay for.

also the owner always cuts us deals on the items we buy without us asking....they really know how to treat the customer at this store...which is why we've become loyal.

if you are into birds, be sure to check out their awesome selection in the back. they also can do bird sexing for cheaper than a vet.



Annie H. San Francisco, CA •• 1 friend

33 reviews

0 1 photo



I've been coming here since a very young age, even purchased one of my first pet's here! The staff are always helpful and friendly, very down-to-earth nice people. They are very friendly to all the pets that come in as well. They have a GREAT selection of all the different kinds of food and a good selection of other supplies. They have an amazing selection in the back of beautiful exotic and domestic birds. I purchased a beautiful Cockatiel there when I was younger, she was a great pet and from a quality breeder. Much better than any bird you would get at Petco. This place is great!



Food price is definitely reasonable (and there is a frequent buyer card that gives you \$10 off non-food goods after each \$100 premium food purchase).



Mission Critter * * * * * 39 reviews A great selection of dog and cat stuff.

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Pet Bird Store San Francisco

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Near Me

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★ ★ ★ ★ 1/4/2010

We spent a very long time in this store on Sunday and all I can say is WOW. Everyone there was sooooooooo helpful! We are seriously considering buying a baby caique yet we haven't been able to find one to actually play with. They let us play with two and answered ALL of our questions so happily and without rushing us. The first girl that was helping us (I want to say her name was Erica but I think I am wrong, so I'm sorry) actually has two caiques herself so it was great talking to her. Ellen then also came and sat with us and answered even more questions and gave us cage ideas/suggestions. She did not just automatically recommend the most expensive cage she sells either..... yay!

It was so great to not feel rushed or pressured to buy the bird right that moment. They completely understood how big of a commitment it is and I think realized we are taking our time to make that decision.

Really nice people and store. Birds all looked healthy, clean, and well socialized.



★ ★ ★ ★ 12/30/2009

My mini babes are the Mariah Carey of catland. When it comes to the doubleshit twins, they expect nothing but the best or they turn their head and scoff and this gets old.

Do they like the tinsel balls-no. Do they like the catnip miceno. Do they like the wands-unless you feel like waiving that thing all night or until your arm falls off they wont go near it. The only toy that I've found they like are these rabbit hair mice (I know peta will have my ass for this). With this crazy time of year they've been slightly neglected in the playtime arena so I searched high and low for those stupid mice and could not find them anywhere until I found The Animal Company.

I am completely amazed by all that this store has in stock, from birds to cats there's everything anyone would need you'll find it somewhere on the shelves. I even think they carry merch for lizards but could be wrong. And here's something different for you, in the back I think it's feed of some kind but they're in large bins so you can select however much you need or want rather than over buying. Anyways, back to the twins. I made a beeline to the feline section and found they had an impressive selection of furry toys to rubber ones. As I scoped out the toys I saw the mice, praise jesus. There was a plastic bin and each mouse was sold individually. I was reaching for the mice and kept hearing a crackling sound but nobody was near me, something shifted and I looked up to see a cockatoo (I think?? I'm not too sure on types of birds) just hangin, happily munchin away on a snack.

The doubleshit twins are specific, they don't do black, grey or yellow. It's either pink, blue, green or orange. The Animal Company not only carried red, blue and orange which was close enough for me, but the best part was that the inside of the mice rattled. The second I got home to the anxiously awaiting baddies, I threw a mouse on the floor and they have been going crazy all over the floors since.

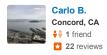
There's also a nice selection of cat treats as well, and never trying freeze dried fish (only fish scales that they loved) attempted something new with them and they went nuts for the treats more than they would for catnip.

If you're a pet fiend, you'll find this shop to be very enjoyable because of the variety of food, treats and toys that are reasonably priced plus the staff are approachable, friendly and know their merch.





They have the best customer service! Last week I stopped by minutes after they closed and they let me in to buy my pet food. It is their great service that keeps me coming back!!





Talk about going the extra mile! After the free vet visit, the vet recommended antibiotics as a precautionary measure. Ellen took Midori for 10 days and gave her the anti-biotics. Then, she even took Midori for the follow-up visit. This is the type of service that you never receive these days. For all your pet needs, look no further than The Animal Company.



Focus: Birds

Summary: Good size selection for the space, extremely helpful and knowledgeable staff, decent pricing and good selection of pet supplies.

I've wanted to get a Senegal Parrot for the last few years. I've read that they are a wonderful bird, easy to get along with, beautiful to look at and not very noisy at all. Some can even mimic some words. Well, I've looked high and low for a good pet store that carries them and thank God I stumbled upon The Animal Company.

I called up and told the staff I wanted to ask some questions about their Senegals before making the drive from Concord. They answered all my questions and assured me the birds were well taken care of and well-tempered. As soon as I got to the store, I was shown my bird and taken to a little area where I could get to know it better. I had my four year old son with me and the staff was very friendly to him, even showing him how to pet the bird. They gave my son some stickers as well, very nice. The staff gave me good information about Senegals, but also inquired as to why I wanted this particular bird.

One can tell that the owners really care about their pets and want to see them placed in good homes. After deciding on my pet (it only took a few minutes, she was so sweet) I was then told about the minimum things I would need. The staff wasn't pushy about overdoing the accessories and I was shown the mid-priced cages and told that getting the biggest cage possible wasn't the best for my bird. Again, the staff truly cares about their animals. Within an hour, Midori (that's the name I decided on) and I were on our way home.

The only negative I can say is that the place was extremely busy when I went, but that can be viewed as a very positive sign about the establishment. Read less



★★★★ 7/29/2009

My boyfriend and I love the Animal Company! Ellen and Rick, the owners, are now two of our favorite people in San Francisco. We purchased an awesome umbrella cockatoo from them this spring, and we have been weekly visitors ever since. Our bird is completely overwhelmed with delight when she sees Ellen and her staff (her first caretakers).

This store is often busy, and for good reason! The staff is wonderful and will always answer your questions. The store

is packed with pet supplies (which is GREAT), so If you can't find something, you should definitely ask. The store is located in a nice neighborhood in Noe Valley; I never have trouble finding parking.

Once you're a customer at this store, you'll become a dedicated one. Their customers travel in from all over the North, South and East Bays. I've met people there from Livermore, Antioch, Petaluma, Fremont, etc.

I love knowing that I'm supporting a neighborhood pet store with my purchases, not a pet superstore. We can't thank Ellen, Rick and their staff enough for all of their good advice and kindness over the last 7 months.



0 31 photos



A great pet store. I come here for bird supplies and they are heavy on the bird stuff! They carry quality and safe products. Their seed is live - no dead seed that is so empty and unhealthy for birds. And they really care for their animals! Can do nail trimming on Sundays. Small, neighborhoody and welcoming.





The people here are really nice and knowledgeable! I was dog sitting and the owner showed me what the dog would eat and gave him a free snack.. I would definitely come back here when I get a dog.



★ ★ ★ ★ 5/3/2009

Before dinner at Firelfy, I went here to pick up some dog shampoo and a few chew toys. Walking in, you will see a LOT of stuff. There is so much, you might not think you can find anything! But never fear ... the very friendly staff will help.

I have never seen fresh dog food, sold in a tub, like the kind you get really cheap ground beef in until today. It must be better than the Pedigree I feed the dog. Lots of options are available, and I am sure you will be guided to what you need for your pet.

They have birds in the back too! I'm not sure if they are for sale, but it looks like from other reviews have said that they clip wings of parakeets, and the like. That would have come in really handy when we had one.

You will find everything you need in this very small space. I plan to go here a lot more and get better dog food than I can get at any old supermarket. Maybe even pick up another parakeet.



★ ★ ★ **★** 2/14/2009

This is what a neighborhood shop should be. Nice people, quality products, and fabulous service.

A little pricey, but it is worth a few extra pennies to support a local shop.

<>

If they are out of something they will happily special order it. And best of all they carry my brand of Large Breed dog food, not something that is easy to find just anywhere.



Janie K. San Francisco, CA

† 1 friend

28 reviews
1 photo

★ ★ ★ ★ 10/12/2008

We've been coming here for 15+ years and they have always been wonderful with our dogs. One time our dog got too excited over a treat and bit one of the owners, so she wasn't exactly thrilled, but who could blame her? Anyway, the next time we stopped by it seemed that all had been forgiven and the service never waned. The old owners were amazing, so when they decided to sell we were a little worried...we really shouldn't have been. The new owners understood how important it was to carry on the reputation, and while the faces may have changed and the fish may have disspeared, this has remained a wonderful family-run pet store. Yes, I can get my dog food elsewhere for a little cheaper, but they are so convenient and always extra friendly and helpful, so they deserve my money. Plus, they always offer to carry the food to my car and hand me a couple treats for the dogs...that's more than worth the extra couple bucks.



13 reviews

0 11 photos

★★★★ 9/14/2008

The owners of this store are so caring and compassionate about animals. It shows in everything they do. The first time I stepped into their store, I went in to buy some dog toys and walked out with an African Grey.

What a great place! They provide quality customer service and have a huge selection of pet supplies. They have an extensive selection of healthy and organic food and treats.. Their bird toys are the best selection I've seen anywhere (it makes buying bird toys fun). They also have a nice inventory of dog and cat supplies.. And if they don't have something you're looking for, they'll happily offer to order it for you, if it's possible.

This is such a warm and inviting place to go, that now I find myself going back there, even if I don't need any pet supplies. The Animal Company is a fun place to visit, whether it's to go see the interesting birds they have in the back, see what new toys they have, or to just say hi to Noodle (their sweet Burmese Mountain Dog) who's usually sitting in one of the aisles, looking happy and content.

Parking is surprisingly great every time I've driven over from the Soma district. And there's a nice dog park across the street where my dog loves to go now. There's no need to go anywhere else! Thank you, Ellen and Rick. Keep up the great work!



C P. San Francisco, CA

♦ 99 friends144 reviews

★★★★ 10/11/2007

I take my conure here quite often for wing and toe nail clips. Rick is very good at bird grooming, and always gets a kick out of the fact that my little bird plays dead during his time under the clippers. The Animal Company has a great selection of bird toys, and food so they pretty much get all my bird-related business. Also if you make it all the way to the very back of the store, it's almost like a free mini-trip to the zoo with parrots galore.





1 photo The Animal Company is by far the BEST pet store for birds in the Bay Area. I have bought three birds from them...so far, and numerous other supplies. They have the widest and most interesting selection of species, and the healthiest birds from any pet store in the area. (This is confirmed by our vet.) Rick, Ellen, and the rest of the staff treat every customer like their neighbor. The care and love that goes into their store becomes apparent when you see how happy their flock is in the back. My partner David and I love to go in and visit as often as we can. We bought a selection of cages from them as well, which are of the highest quality. I can't say enough good things about The Animal Company. They will always be our first choice for our birds. Galen W. *** * * * * * 5**/16/2007 San Francisco, CA Nice neighborhood pet store complete with real people, real 👯 40 friends service, and reasonable prices (they beat the chains on 203 reviews what we get). 22 photos A couple of reviews complain about the cramped feeling, the stuff-to-the-gills funky shelves, and the transparentness of the staff. The comments are accurate, but those are pluses for me. You're getting the genuine small business experience here. Plus, these folks do go out of their way to make sure you get what you need even if they have to order it and trust that you'll come back in three days to pick it up. It's not PetCo. Fine with me! chris m. **★** ★ ★ ★ 4/11/2007 San Francisco, CA My 14 year old feathered friend is from the Animal 👯 5 friends 75 reviews Company-he comes back here for a manicure every 8-10 weeks and to check out the competition in the back room. I've been tempted to, but haven't yet taken home any of his homies. A friend of mine has two parakeets purchased from this store. Thay are the cutest, one of them spends hours hanging upside from it's perch, like a vampire bat. Karen C. **★** ★ ★ ★ 3/1/2007 Brisbane, CA Well I am writing this as a AAA rating for the Animal ₹ 69 friends 14 reviews Conection. This is definitely a Mom and Pop gem. You don't find too many Animal Places left like this anymore. I o 5 photos have always been treated very well indeed and their products, service and birds are just wonderful...Great People, Great Store, very knowledgeable about birds in particular...I was prompted to write this in response to a know ita all gal who must have friends at a nearby business, who wrote a pithy 2 star review. Please ignore the ignorant

Filing Date: May 9, 2018
Case No.: 2018-007306LBR
Business Name: The Animal Company
Business Address: 1307 Castro Street

Zoning: 24th Street-Noe Valley NCD (Neighborhood Commercial District)

40-X Height and Bulk District

Block/Lot: 6507/015

Applicant: Rick and Ellen French, Owners

1301 Castro Street

San Francisco, CA 94114

Nominated By: Supervisor Jeff Sheehy, District 8
Staff Contact: Shelley Caltagirone - (415) 558-6625

shelley.caltagirone@sfgov.org

Reviewed By: Tim Frye – (415) 575-6822

tim.frye @sfgov.org

BUSINESS DESCRIPTION

The Animal Company is a 42-year-old small, neighborhood pet store located in Noe Valley. The store was founded by Gary Thompson and Victor Biancholli. In the beginning, The Animal Company was a full line pet store. They sold tropical fish and birds along with the products to maintain these animals.

Rick and Ellen French have been in the pet industry for over 40 years. Rick worked for a manufacturer and a distributor before becoming a retailer. Ellen began her career in Berkeley where she started Your Basic Bird in 1974 (still extant). They also owned Grand Central Aquarium and Bird in Oakland, but were forced to close in 1991 after the Loma Prieta earthquake and East Bay Hills Fire. Rick returned to the distribution business and Ellen dedicated her time to expanding her bird breeding program and raising two children. They housed over 50 pairs of different varieties of parrots on their property in the Oakland Hills and sold them to Bay Area pet stores. Gary at The Animal Company became one of Ellen's biggest clients.

In 2001, after 25 years and the passing of Victor, Gary Thompson offered Rick and Ellen the opportunity to buy The Animal Company, which they did. Having been in the pet business for many years, they looked forward to molding the store to fit their own vision while maintaining the original character. It was decided to put the emphasis on what they knew best: exotic birds. The hobby of keeping tropical fish began to wane, and they eventually stopped selling fish. The exotic bird and pet supply space became dominant. The Animal Company also carries a large variety of supplies for all the dogs and cats in Noe Valley and the surrounding neighborhoods. After 35 years at the original location, The Animal Company moved two blocks down the street to 1307 Castro Street at 24th Street in the heart of Noe Valley.

The business is located on the east side of Castro Street between 24th Street and Jersey Street in Noe Valley. The property is within the 24th Street-Noe Valley NCD (Neighborhood Commercial District) Zoning District and a 40-X Height and Bulk District.

STAFF ANALYSIS

Review Criteria

8. When was business founded?

The business was founded in 1976.

9. Does the business qualify for listing on the Legacy Business Registry? If so, how?

Yes, The Animal Company qualifies for listing on the Legacy Business Registry because it meets all of the eligibility Criteria:

- iv. The Animal Company has operated continuously in San Francisco for 42 years.
- v. The Animal Company has contributed to the history and identity of San Francisco by serving as a pet store specializing in the sale of birds.
- vi. The Animal Company is committed to maintaining the physical features and traditions that define the organization.
- 10. Is the business associated with a culturally significant art/craft/cuisine/tradition?

Yes, the business is associated with aviculture.

11. Is the business or its building associated with significant events, persons, and/or architecture?

Architecture

The building at 1305-1307 Castro Street is identified by the Planning Department as Category A ("Historic Resource Present") with regard to the California Environmental Quality Act. It is located within the Eligible 24th Street Commercial Corridor Historic District. The 24th Street historic district is known for its early history as the commercial corridor for the Noe Valley streetcar suburb. Generally the 24th Street historic district features a range of one- to three-story buildings that have ground floor commercial storefronts that were constructed either originally as part of the building, or were later alterations made to residential buildings. As the street became more and more commercialized, early residences were modified to accommodate a retail space on the ground floor. Contributors to the historic district are mixed residential and commercial buildings constructed sometime between the 1880s, when the first residential properties were constructed along 24th Street, up until the 1920s, representing the last significant commercial infill along the street. The historic district contains a wide variety of popular architectural styles from the turn of the twentieth century including, Victorian, Queen Anne, Edwardian and Period Revival.

12. Is the property associated with the business listed on a local, state, or federal historic resource registry?

No, however, the property has a Planning Department Historic Resource status of "A" (Historic Resource Present) as a contributor to the California Register-eligible 24th Street Commercial Corridor Historic District.

13. Is the business mentioned in a local historic context statement?

No.

14. Has the business been cited in published literature, newspapers, journals, etc.?

Yes, the business has been cited in several publications:

- The Animal Company was featured in the Los Angeles Times in 2010 regarding the store's opposition to a proposed ban by city officials on sales of almost all pets, including birds, hamsters, rats and other small mammals. The proposed ban ran into extensive opposition from a number of pet stores and animal lovers, and was never passed.
- In 2016, The Animal Company was listed as #4 by Time Out in a list of the top 10 best pet stores in San Francisco.

Physical Features or Traditions that Define the Business

Location(s) associated with the business:

• 1307 Castro Street

Recommended by Applicant

- Large selection of food and supplies for all kinds of pets
- Highly-trained employees
- Low-cost grooming services
- Low-cost DNA gender analysis service

Additional Recommended by Staff

- Stained glass window of birds made from a local artist
- Pictures of tropical birds on the walls
- Original wood tongue and groove flooring

Historic Preservation Commission Draft Resolution No.

HEARING DATE: JUNE 6, 2018

1650 Mission St. Suite 400 San Francisco, CA 94103-2479

Reception: 415.558.6378

Fax:

415.558.6409

Planning Information: **415.558.6377**

Case No.: 2018-007306LBR

Business Name: The Animal Company Business Address: 1307 Castro Street

Zoning: 24th Street-Noe Valley NCD (Neighborhood Commercial District)

40-X Height and Bulk District

Block/Lot: 6507/015

Applicant: Rick and Ellen French, Owners

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ADOPTING FINDINGS RECOMMENDING TO THE SMALL BUSINESS COMMISSION APPROVAL OF THE LEGACY BUSINESS REGISTRY NOMINATION FOR THE ANIMAL COMPANY CURRENTLY LOCATED AT 1307 CASTRO STREET, (BLOCK/LOT 6507/015).

WHEREAS, in accordance with Administrative Code Section 2A.242, the Office of Small Business maintains a registry of Legacy Businesses in San Francisco (the "Registry") to recognize that longstanding, community-serving businesses can be valuable cultural assets of the City and to be a tool for providing educational and promotional assistance to Legacy Businesses to encourage their continued viability and success; and

WHEREAS, the subject business has operated in San Francisco for 30 or more years, with no break in San Francisco operations exceeding two years; and

WHEREAS, the subject business has contributed to the City's history and identity; and

WHEREAS, the subject business is committed to maintaining the traditions that define the business; and

WHEREAS, at a duly noticed public hearing held on June 6, 2018, the Historic Preservation Commission reviewed documents, correspondence and heard oral testimony on the Legacy Business Registry nomination.

THEREFORE BE IT RESOLVED that the Historic Preservation Commission hereby recommends that The Animal Company qualifies for the Legacy Business Registry under Administrative Code Section 2A.242(b)(2) as it has operated for 30 or more years and has continued to contribute to the community.

BE IT FURTHER RESOLVED that the **Historic Preservation Commission hereby** recommends safeguarding of the below listed physical features and traditions for The Animal Company.

Location(s):

• 1307 Castro Street

Physical Features or Traditions that Define the Business:

- Large selection of food and supplies for all kinds of pets
- Highly-trained employees
- Low-cost grooming services
- Low-cost DNA gender analysis service
- Stained glass window of birds made from a local artist
- Pictures of tropical birds on the walls
- Original wood tongue and groove flooring

BE IT FURTHER RESOLVED that the **Historic Preservation Commission's findings and recommendations** are made solely for the purpose of evaluating the subject business's eligibility for the Legacy Business Registry, and the Historic Preservation Commission makes no finding that the subject property or any of its features constitutes a historical resource pursuant to CEQA Guidelines Section 15064.5(a).

BE IT FURTHER RESOLVED that the **Historic Preservation Commission hereby directs** its Commission Secretary to transmit this Resolution and other pertinent materials in the case file 2018-00007306LBR to the Office of Small Business.

I hereby certify that the foregoing Resolution was ADOPTED by the Historic Preservation Commission on June 6, 2018.

Jonas P. Ionin

Commission Secretary

NOES:
ABSENT:

ADOPTED:

AYES:

SAN FRANCISCO
PLANNING DEPARTMENT